

# Davide Sala

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## EMPLOYMENT

### Accademic Positions

Assistant Professor	University of Passau, Chair of International Economics. August 2014-onwards.
Interim Professor	University of Passau, Chair of International Economics. March 2016–July 2016.
Assistant Professor	University of Southern Denmark, Department of Business and Economics. February 2011–October 2015.
Interim J. Professor	University of Mainz, Department of Economics. August 2012–January 2013.
Post-Doctoral Researcher	Aarhus School of Business – University of Aarhus, Department of Economics. March 2008–January 2011.
Post-Doctoral Researcher	Chair of International Economics – Eberhard Karls University Tübingen. October 2006–February 2008.

### Others

Visiting Research Fellow	WTO-Research Division. June–July 2010.
Internship	Permanent Mission of Italy at the OECD, Paris, 1999.

## EDUCATION

Ph.D. Economics	European University Institute – June 2007. First supervisor: Prof. Omar Licandro. Second supervisor: Prof. Morten Ravn. Thesis title: Three Essays on International Trade.
Visiting Scholar	University of Wisconsin-Madison – 2005.
M.Res in Economics	European University Institute – 2003.
M.sc in Economics	Universitat Pompeu Fabra – 2002.
B.A. Economics	Laurea <i>cum laude</i> in Economic and Social Sciences, Bocconi University – 2000.

## FIELDS OF INTEREST

International Trade, Labour Mobility, International Migration, Foreign Direct Investment, Multinational Firms, Technology Adoption, Regional Integration.

## RESEARCH

### Refereed Publications:

- ▷ Born Globals: Is There Fire Behind the Smoke? (with Choquette E., Rask M., and Schröder P.), *International Business Review* 26 (3), 2017, p. 448-460.
- ▷ Ethnic Diversity and Firms' Export Behavior (with Parrotta, P., and Pozzoli, D.), *European Economic Review* 89, 2016, p. 248-263.
- ▷ Additionality or crowding-out for public R&D subsidy (with Marino M., Lhuillery S., and Parrotta P.) *Research Policy* 45 (9), 2016, p. 1715-1730.
- ▷ Innovation and Trade Policy Coordination: The Role of Firm Heterogeneity (with Navas, A.), *World Economy* 38 (8), 2015, p. 1205–1224.
- ▷ Export Experience of Managers and the Internationalisation of Firms (with Yalcin, E.), *World Economy* 38 (7), 2015, p. 1064–1089.
- ▷ Uncertain Productivity Growth and the Choice between FDI and Export (with Yalcin, E.), *Review of International Economics* 22 (1), 2014, p. 189–208.
- ▷ Managerial Characteristics and the Export Decision of Firms (with Yalcin, E.), In Beugelsdijk, S., Brakman, S., Van Ees, H., Garretsen, H. (eds), “Firms in the international economy; Firm Heterogeneity Meets International Business”, CESifo Seminar Series, MIT Press, 2013.
- ▷ Market Access through Bound Tariffs (with Schröder, P., and Yalcin, E.), *Scottish Journal of Political Economy* 57 (3), 2010, p. 272–289.
- ▷ Does Immigration Boost Per Capita Income? (with Felbermayr, G., and Hiller, S.), *Economics Letters* 107 (2), 2010, p. 177–179.

### Working Papers:

- ▷ On the Equivalence of Tariffs and Quotas for Customs Unions (with Hansen, J.D.), IVØ Discussion Paper No. 11/2013, University of Southern Denmark.

### Work in Progress:

- ▷ Acquiring International Experience Makes Firms also Exporting? A Lesson from a Wage Posting Model (with Meinen P., Parrotta P., and Yalcin E.)
- ▷ Innovation and Criminal Activities (with Parrotta P.)
- ▷ The Border Puzzle, here goes again! (with Meinen, P., and Nagengast, A.)
- ▷ Greener Patents and Stricter Environmental Regulations (with Parrotta P.)
- ▷ Behind Exporters' Successes (with Suverato D.)

## TEACHING

- ▷ Master Seminar “Recent Topics of International Trade”, 2017, 2015.
- ▷ Fundamentals of International Trade (Msc) – Tutorials, University of Passau, 2016.
- ▷ International Economics – Trade (BA), University of Passau, 2016-2017.
- ▷ The Empirics of International Trade (Msc), University of Passau, 2015 onwards.
- ▷ Open Macroeconomics Tutorials (BA), University of Passau, 2014 onwards (also in German).
- ▷ International Trade Theory and Policy (Msc) University of Southern Denmark, 2011-2014.

- ▷ Topics in International Trade (Msc) University of Southern Denmark, 2011-2014.
- ▷ International Trade Theory and Policy (BA), University of Southern Denmark, 2013.
- ▷ International Trade Theory and Policy (BA), University of Mainz, 2012.
- ▷ EU Economic Policies and Competitiveness (Msc), Aarhus School of Business, 2010.
- ▷ Microeconomics (BA), Aarhus School of Business, 2008-2010.
- ▷ Mathematical Brush-Up for Globalization I and II (Msc), Tübingen University, 2007.

### **GRANTS, HONORS AND AWARDS**

- Project Grant, “Fritz Thyssen” Foundation, 2010.
- Doctoral Fellowship, European University Institute, 2005-2006.
- Supporting grant for visiting University of Wisconsin-Madison, 2005.
- Doctoral Fellowship, Italian Ministry of Foreign Affairs, 2002-2005.

### **REFEREEING**

AStA Wirtschafts- und Sozialstatistisches Archiv, CESifo Economic Studies, Economic Inquiry, European Economic Review, Journal of Economics & Management Strategy, Journal of Public Economics, Review of International Economics, Review of World Economics.

### **FOREIGN LANGUAGES**

Italian (mother tongue), English (fluent), German (advanced), Spanish (good), French (good).