

DR. KATHARINA WERNER

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EDUCATION

Since 07/2019	UNIVERSITY OF PASSAU <i>Habilitation. Habilitation Committee: Prof. Dr. Johann Graf Lambsdorff; Prof. Dr. Uri Gneezy; Prof. Dr. Michael Grimm</i>	Passau, Germany
04/2012-03/2016	UNIVERSITY OF PASSAU <i>PhD in Economics, Dissertation: "Social capital, group identity and conflict in lab-in-the-field experiments" (summa cum laude), Supervisor: Prof. Dr. Johann Graf Lambsdorff</i>	Passau, Germany
10/2009-11/2011	UNIVERSITY OF PASSAU <i>Master of International Economics and Business, final grade: 1.4</i>	Passau, Germany
09/2010-04/2011	UNIVERSITY OF CINCINNATI <i>Master of Business Administration (MBA); GPA: 3.875</i>	Cincinnati, OH, USA
04/2008-10/2009	UNIVERSITY OF PASSAU <i>B.Sc. Business Administration and Economics; final grade: 1.5</i>	Passau, Germany
08/2007-12/2007	UNIVERSITAS KRISTEN SATYA WACANA, SALATIGA <i>Intensive Program in Indonesian Language, Culture, Politics and Law</i>	Salatiga, Indonesia
10/2005-10/2009	UNIVERSITY OF PASSAU <i>B.A. International Cultural and Business Studies; final grade: 1.5</i>	Passau, Germany

ACADEMIC EMPLOYMENT

Since 04/2024	UNIVERSITY OF COLOGNE <i>Chair for Experimental and Behavioral Economics</i> Post-doctoral scholar	Cologne, Germany
04/2016-03/2024	UNIVERSITY OF PASSAU, <i>Chair of Economic Theory</i> Post-doctoral scholar	Passau, Germany
04/2012-03/2016	UNIVERSITY OF PASSAU, <i>Chair of Economic Theory</i> Teaching and Research Assistant	Passau, Germany
10/2009-08/2010	UNIVERSITY OF PASSAU, <i>Economics Teaching Unit</i> Student assistant and tutor for the lectures "Economic Policy" and "European Economic Integration"	Passau, Germany

RESEARCH VISITS

01/2023-02/2023	UNIVERSIDAD DEL ROSARIO BOGOTÁ REBEL Group, Invited by Mariana Blanco	Bogotá, Colombia
02/2019-04/2019	UNIVERSITY OF CALIFORNIA SAN DIEGO Rady School of Management, Invited by Uri Gneezy	San Diego, CA, USA
07/2017-12/2017	ROYAL MELBOURNE INSTITUTE OF TECHNOLOGY Behavioural Business Lab, Invited by Swee Hoon Chuah	Melbourne, Australia

PUBLICATIONS

Gender differences in post-competition honesty - an experimental analysis (with Marcus Giamattei, Frankfurt School of Finance & Management). *Frontiers in Behavioral Economics*, 2024. DOI: [10.3389/frbhe.2024.1455686](https://doi.org/10.3389/frbhe.2024.1455686)

Trauma and trust: How war exposure shapes social and institutional trust among refugees (with Jonathan Hall, Uppsala University). *Frontiers in Psychology*, 2022. DOI: [10.3389/fpsyg.2022.786838](https://doi.org/10.3389/fpsyg.2022.786838)

Emotional Numbing and Lessons Learned after a Violent Conflict - Experimental Evidence from Ambon, Indonesia (with Johann Graf Lambsdorff, University of Passau). *Journal of Development Studies*, 2019. DOI: [10.1080/00220388.2019.1590550](https://doi.org/10.1080/00220388.2019.1590550)

Team reasoning—Experimental evidence on cooperation from centipede games (with Johann Graf Lambsdorff, University of Passau, Marcus Giamattei, Bard College Berlin, and Manuel Schubert, Behaviora). *PLOS One*, 2018. DOI: [10.1371/journal.pone.0206666](https://doi.org/10.1371/journal.pone.0206666)

How Fragile is Conditional Cooperation? – Evidence from the 2014 Soccer World Cup (with Johann Graf Lambsdorff, University of Passau, and Marcus Giamattei, Bard College Berlin). *Journal of Behavioral Decision Making*, 2016. DOI: [10.1002/bdm.1968](https://doi.org/10.1002/bdm.1968)

Conflict. Forthcoming in B. Kebede (Ed.) *Encyclopedia of Experimental Social Science*. Elgar Encyclopedias in the Social Sciences.

WORKING PAPERS AND PAPERS IN PREPARATION

Violent Conflict and Parochial Trust - Lab-in-the-field and Survey Evidence (with Ahmed Skali, University of Groningen). *Revise & Resubmit, Journal of Development Economics*. [Download](#)

The impact of gender information on hiring decisions based on self-set performance targets (with Bettina Rockenbach and Susanna Grundmann, University of Cologne). *Revise & Resubmit, Management Science*. [Download](#)

First Names and Ascribed Characteristics (with Bettina Rockenbach and Susanna Grundmann, University of Cologne). *Revise & Resubmit, Journal of Economic Behavior and Organization*. [Download](#)

Intrinsic Motivation vs. Inclination to Corruption – Experimental Evidence from four Countries on the Performance of Officials (with Johann Graf Lambsdorff and Kevin Grubiak, University of Passau). *Under Review*. [Download](#)

Assessing private solutions to collective action problems in a 34-nation study (with Eugene Malthouse, University of Warwick, Juan Camilo Cárdenas, Universidad de Los Andes, Pablo Brañas Garza, Loyola Andalucía University, et al.). *Under Review*. [Download](#)

Comparing Anti-Corruption Methods: Punishing Abuse of Office Best Reduces Welfare Losses Across Four Countries (with Johann Graf Lambsdorff and Kevin Grubiak, University of Passau). *Under Review*. [Download](#)

Punishing Only Officials? A Cross-Country Experimental Study of Asymmetric Anti-Corruption Measures (with Johann Graf Lambsdorff and Kevin Grubiak, University of Passau). *Under Review*. [Download](#)

Exploring Contact Interventions: The Power of Free Communication in Fostering Post-Conflict Social Cohesion (with Swee-Hoon Chuah, University of Tasmania). *Close to submission*. [Download](#)

Does natural resource scarcity induce hostility? An experimental investigation in asymmetric common-pool resource settings (with Stephan Geschwind and Johann Graf Lambsdorff, University of Passau). *Close to submission*.

ONGOING IMPLEMENTATION

Preferences for redistribution, reward of individual merit, and market integration: Experimental evidence from small-scale societies of Papua New Guinea (with Gianluca Grimalda, University of Passau, Andreas Pondorfer, Technical University of Munich, and Matthias Sutter, Max Planck Institute for Research on Collective Goods). *Write-up stage*.

Reconciliation after inter-group conflict: Testing different types of contact interventions in the lab (with Swee Hoon Chuah, University of Tasmania). *Write-up stage*.

Fatalism, social optimism and climate change adaptation (with Gianluca Grimalda, University of Passau). *Data collection*.

The Origin of Altruism – Evidence from an Indigenous Population in Papua New Guinea (with Gianluca Grimalda and Johann Graf Lambsdorff, University of Passau). *Data collection*.

Fatalism, social optimism and climate change adaptation (with Gianluca Grimalda, University of Passau). *Data collection*.

Political versus Pro-Poor Motives in Redistribution Across Regime Types: Experimental Evidence (with Marina Dodlova, University of Passau). *Data collection ongoing*.

Cognitive Architectures for the Design of Realistic Agents (with Benno Torgler, Stephen Whyte, Ho Fai Chan, Queensland University of Technology; Ahmed Skali, University of Groningen; Daniel Conroy-Beam, University of California, Santa Barbara; Dan Nicolau, Kings College London). *Grant proposal under review at the Australian Research Council (ARC)*.

Do markets impair social responsibility? An experimental study on the role of feedback, technology, externalities and voluntariness (with Johann Graf Lambsdorff, University of Passau). *Grant proposal close to submission to the German Research Foundation (DFG)*.

TEACHING EXPERIENCE

Undergraduate Level

2024/25	Economic Design (Lecture, U Cologne)
2024/25	Economic Design (Tutorial, U Cologne)
2024/25	The UN's Sustainable Development Goals (Seminar, U Cologne)
2012, 2013, 2014/15, 2015/16, 2016/17, 2017/18, 2018/19	Institutional Economics (Tutorial, U Passau)
2015/16	Institutional Economics (Lecture, U Passau)
2009/10	Economic Policy (Tutorial, U Passau)
2010, 2011	European Economic Integration (Tutorial, U Passau)

Graduate Level

2024	Market Design & Behavior (Seminar, U Cologne)
2024/25	Game Theory (Tutorial, U Cologne)
2012, 2019/20, 2020/21	Behavioral Game Theory (Lecture, U Passau)
2014, 2015, 2016, 2017	Experimental Economics (Seminar, U Passau)
2012/13, 2013/14	Anti-Corruption and the Design of Institutions (Tutorial, U Passau)
2012, 2013, 2014, 2016, 2018, 2019, 2021, 2022, 2023	Economics of Corruption (Seminar, U Passau)
2018, 2019, 2020, 2022, 2023	Lab & Field Experiments: Corruption, Conflict & Cooperation

ACQUISITION OF FUNDS

2020	German Research Foundation (DFG): “Between reciprocity and responsibility - contributions of experimental corruption research”; co-applicant (main applicant: Johann Graf Lambsdorff), € 350,000.
2017	Fritz Thyssen Stiftung: “Behavioral Economic Approaches to Peacebuilding and Conflict Prevention in Indonesia”, € 21,552. Add-on Fellowship, Joachim Herz Foundation, € 12,500.
2013	German Foundation for Peace Research: “Group identity and discrimination – an experimental analysis on peace reconciliation”, € 19,000.
2012-2023	Successfully supported the application for grants of a total of 9 master students for their master theses (€ 1,000-1,500€ per student, total amount 12,500€).

AWARDS AND SCHOLARSHIPS

2023	Teaching Excellence Award by the University of Passau
2016-2018	Postdoctoral Scholarship granted by the State of Bavaria
2018	Selected Young Talent at UNLEASH - A Global Innovation Lab for the UN Sustainable Development Goals, Singapore; 2 nd prize in SDG 12
2017	Selected participant Lindau Nobel Laureate Meeting
2016	Dissertation Award “Helmut-Schmalen-Preis”
2010-2011	German Academic Exchange Service (DAAD): scholarship for MBA studies
2009-2011	Schmalenbach-Gesellschaft für Betriebswirtschaft e.V.: scholarship.

ORGANIZED WORKSHOPS AND CONFERENCES

11/2017	BBL “Indonesia Workshop on Experimental and Development Economics”, RMIT University Melbourne (Main Organizer)
2012-2016, 2018, 2019, 2021-2023	The Economics of Corruption Workshop, University of Passau (Co-Organizer)
09/2014	Annual Meeting of the German Society for Experimental Economics (GfeW) in Passau (Co-Organizer).

SERVICES FOR THE PROFESSION

07/2023-03/2024	Member of the standing committee for the investigation of allegations of academic misconduct, University of Passau.
10/2021-03/2024	Senator, Senate, University of Passau. Elected Representative for all Scientific Staff (Assistant Professors, Research Assistants, Lecturers and Ph.D. Candidates).
10/2018-03/2024	PhD committee of the Faculty of Business Administration and Economics, University of Passau.
10/2016-10/2021	Women’s representative for the Faculty of Business Administration and Economics, University of Passau. Member of faculty board. Hiring committees: Management Science; International Management; Accounting (Tenure Track); Business Informatics; Accounting and Auditing.

REFEREEING ACTIVITY

World Development, Journal of Economic Behavior and Organization, Journal of Conflict Resolution, Journal of Economic Psychology, Journal of Institutional Economics, Frontiers in Psychology, Journal of Behavioral and Experimental Economics, Swiss National Science Foundation, German Foundation for Peace Research.

CONFERENCE PRESENTATIONS AND INVITED TALKS

- 2024 2nd Workshop on Gender in Adaptive Design, Karlsruhe Institute of Technology; Prague Conference on Behavioral Sciences; Annual Workshop of the Center for Social and Economic Behavior (C-SEB), University of Cologne; Annual Meeting of the German Society for Experimental Economics GfeW, Cologne.
- 2023 WHU – Otto Beisheim School of Management, Invited Talk. Annual Meeting of the German Society for Experimental Economics GfeW, Erfurt; ESA World Meeting Lyon; SABE-IAREP, Nice; Pontificia Universidad Javeriana, Bogotá, Invited Talk; Universidad del Rosario, Bogotá, Invited Talk; Universitas Gadjah Mada, Yogyakarta, Invited Talk;
- 2022 19th International Conference on Social Dilemmas, Copenhagen; Annual Meeting of the German Society for Experimental Economics GfeW, Salzburg; Symposium on Economic Experiments in Developing Countries, Universidad del Rosario, Bogotá.
- 2021 Annual Meeting of the German Society for Experimental Economics GfeW, Magdeburg; 11th International Conference of the French Association of Experimental Economics, Burgundy School of Business, Dijon; Discrimination and Diversity Workshop, University of East Anglia (online).
- 2020 Lindau Laureate Meeting, Scientific Matinée, Invited Talk.
- 2019 ZEW Mannheim, Invited Talk; Annual Meeting of the German Society for Experimental Economics GfeW, Düsseldorf; Workshop Behavioral Insights in Development and Peacebuilding, University of Göttingen, Göttingen; Bay Area Behavioral and Experimental Economics Workshop, San Francisco.
- 2018 Universitas Kristen Satya Wacana Salatiga, Invited Talk; “Building Sustainable Peace” International Research and Policy Workshop on Post-Conflict Processes, German Development Institute, Bonn, Annual Meeting of the German Society for Experimental Economics GfeW, Paderborn; ESA World Meeting, Berlin; 18th Jan Tinbergen European Peace Science Conference, Verona.
- 2017 “Indonesia Workshop on Experimental and Development Economics”, RMIT University, Melbourne; Monash University Melbourne, Invited Talk; RMIT University, Invited Talk; U4 conference “On the Move - Exploring Contemporary Dynamics of Migration”, Uppsala University; 6th International ACCER Workshop on “Cross-Cultural Experiments in the Social Sciences, Economics and Management”, University of Duisburg, Invited discussant.
- 2016 Annual Meeting of the German Society for Experimental Economics GfeW, Gießen, Symposium on Economic Experiments in Developing Countries, Busara Center for Behavioral Economics, Nairobi; ESA World Meeting, Jerusalem; Young Economists’ Meeting, Brno; International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Libera Università Internazionale degli Studi Sociali Guido Carli Rome; Development Network Berlin Workshop, Berlin.
- 2015 London Experimental Week, Workshop: Better Policies – Better Lives, Middlesex University London; Symposium for Development Economics, University of Passau; Annual Meeting of the German Society for Experimental Economics GfeW, Hamburg; The Social and Biological Roots of Cooperation and Risk, Institut für Weltwirtschaft, Kiel; Behavioural Science & Policy, University of Nottingham.
- 2014 Symposium on Economic Experiments in Developing Countries (SEEDEC), Norwegian School of Economics, Bergen; International Workshop “Exploring Culture and Behaviour by Economic and Psychological Experiments”, Duisburg; Annual Meeting of the German Society for Experimental Economics GfeW, Passau; 4th ACCER Workshop on Cross-Cultural Experimental Economics Research, Duisburg.

LANGUAGE SKILLS

• German	Native speaker
• English	Excellent command of both written and spoken English
• Indonesian	Excellent command of both written and spoken Indonesian
• French	Fluent
• Spanish	Intermediate
• Persian	Beginner

SOFTWARE SKILLS

Programming Languages	R, Python
Experimental and statistical software	Stata, oTree, zTree, classEx, ORSEE, Excel, Qualtrics
Text editors	LaTeX, Offide

AFFILIATIONS AND MEMBERSHIPS

ROYAL MELBOURNE INSTITUTE OF TECHNOLOGY: Research Affiliate, Behavioural Business Lab

BEHAVIA Behavioral Public Policy and Economics Consulting, Senior Affiliate

UNIVERSITY OF PASSAU: Research Affiliate, School of Business, Economics and Information Systems

COLLECTIVE DECISION-MAKING AND CULTURE LAB: Founding Member

Economic Science Association, Gesellschaft für experimentelle Wirtschaftsforschung, Verein für Socialpolitik, Network of European Peace Scientists, Households in Conflict Network, JustPeace.