

Professor Dr. Johann Graf Lambsdorff

**Chair in Economic Theory**  
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**Short Bio:** Prof. Dr. Johann Graf Lambsdorff, distinguished professor of economic theory at the University of Passau since 2003, is recognized worldwide for his work in measuring corruption, experimental economic research on conflict and ethical behavior, institutional economics and the application of AI for teaching. A graduate of the Universities of Frankfurt/Main and Göttingen, he developed the Corruption Perceptions Index for Transparency International in 1995, a tool that has become indispensable for global governance and policy-making in the fight against corruption. His innovation extends to the classEx platform, which allows for interactive experiments and integration of AI and is used by nearly 800 institutions worldwide across various disciplines. He is chairman of the German Association for Experimental Economic Research (GfeW). Graf Lambsdorff's insights, shared through key publications and as a sought-after keynote speaker, continue to influence economic theory and practice worldwide.

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Mo – Fr 8:00 – 11:30 Uhr

# 1. Curriculum Vitae

## Teaching and Research Experience

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Since 2003	Chair position (C4) in economic theory, University of Passau
2000 - 2003	Associate Professor ( <i>Privatdozent</i> ), Department of Economics, CeGE-Center, University of Göttingen.
1994 - 2000	Assistant Professor ( <i>Wissenschaftlicher Assistent</i> ), Department of Economics, University of Göttingen.
1992 - 1994	Teaching Assistant and Research Fellow ( <i>Wissenschaftlicher Mitarbeiter</i> ), Department of Economics, University of Göttingen.
1989 - 1992	Research Assistant for Prof. Dr. H.-J. Jarchow, professor at the Department of Economics, University of Göttingen

## Education

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2000	<i>Habilitation</i> in economics, University of Göttingen. This degree is conferred by German universities and signifies that the recipient has proven his qualification for tenured positions. Thesis: "Corruption in Global Perspective — an Economic Investigation"
1994	Dissertation in economics, University of Göttingen, summa cum laude. Thesis: "Raw materials prices and international transmission mechanisms", advisor: Prof. Dr. H.-J. Jarchow
1992	<i>Diplom-Volkswirt</i> , University of Göttingen
1987	<i>Vordiplom</i> in Mathematics, University of Frankfurt am Main.
1985-86	Six-month travel through South America
1984	<i>Abitur</i> , final grade, Frankfurt am Main and Wayland Academy, Wisconsin (1981-1982).

## Prizes

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2000	Prize of the Academy of Sciences and Literature, Mainz. The Kalkhof-Rose Memorial Prize was awarded for the habilitation thesis and the institutional economic approach to combating corruption.
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## Acquisition of Funds

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2021	DeepWrite (BMBF) "AI-based assistance systems to promote writing and reasoning skills", 2.000.000 € (own share 560.000 €).
2020	German Research Foundation (DFG) "Between Responsibility and Reciprocity - Contributions of Experimental Corruption Research." <a href="https://gepris.dfg.de/gepris/projekt/448261984">https://gepris.dfg.de/gepris/projekt/448261984</a> 350.000 €
2016	Bundesbank Hamburg, „Who Inflates the Bubble? Analysts and Traders in Experimental Asset Markets,“ joint project with Marcus Giamattei (Universität Passau), Jürgen Huber

- (Universität Innsbruck), Andreas Nicklisch (Universität Hamburg), Stefan Palan (Universität Graz). 9.960 €
- 2016 Joachim-Herz-Stiftung. classEx - Experiment für die Lehre und den Unterricht. 24.900 €
- 2013 Deutsche Stiftung Friedensforschung. Grant for a research project in Indonesia on “Group identity and discrimination – an experimental investigation into conflict resolution“, 19.000 €.

## 2. Record of Teaching

**Undergraduate level**    **Macroeconomics** (German), annually since 2003  
**Institutional Economics**, (German), annually since 2002  
**Bachelor-Seminars in Macroeconomics**

### Graduate level and PhD-level

**International Monetary Economics**, biannually since 2003  
**Advanced Macroeconomics**, biannually since 2003  
**Seminars in Monetary Economics**, annually since 2005  
**The Economics of Corruption**, annually since 2001  
**Behavioral Game Theory**, annually since 2007/08  
**Experimental Economics**, annually since 2011  
**Anticorruption and the Design of Institutions**, 2008-2016  
**Experimental Ethics**, 2011-2016

## 3. Record of Research

### Monographs

- [1] **Institutional Economics – a lecture in economics** (German: Institutionenökonomik – Vorlesung in Volkswirtschaftslehre), 232 pages, own publication, updated annually since 2014.
- [2] **Macroeconomics – a lecture in economics** (German; Makroökonomik – Vorlesung in Volkswirtschaftslehre), Joint publication with Marcus Giamattei, 232 pages, own publication, updated annually since 2014.
- [3] **Coagulated Money – an Economic Thriller** (Geldgerinnung – ein Wirtschaftskrimi), 192 pages, UVK Konstanz, Germany. September 2017.
- [4] **International Monetary Economics**, 126 pages, Own publication, September 2023.
- [5] **Special Issue on Corruption at the Grassroots-level**. Edited jointly with Günther Schulze, Jahrbücher für Nationalökonomie und Statistik Vol. 235/2

- [6] **The Institutional Economics of Corruption and Reform: Theory, Evidence, and Policy.** Cambridge University Press, 2007. Chinese translation, Fanzheng Press 2007. Korean translation, Korea University Press 2017. Paperback version 2008. Reviewed in [Public Choice, 2009, vol. 138 \(1\): 257-258](#), [Comparative Economic Studies, 2009, Vol. 51 \(1\): 149-151](#), [Development and Change, 2008, Vol. 39\(4\): 711-712](#).
- [7] **Corruption and the New Institutional Economics**, ed. jointly with M. Taube and M Schramm. Routledge: 2004. Paperback version 2006.
- [8] **Rohstoffpreise und internationale Transmission — Eine theoretische und empirische Untersuchung.** Peter Lang. Frankfurt am Main 1994. (Dissertation).
- [9] **Übungsbuch Mikro- und Makroökonomik** (jointly with J. Ahrens, Ch. Daseking, J. Müller). Vandenhoeck & Ruprecht. Göttingen 1993. UTB-Taschenbuch. 2nd revised edition, Göttingen 1996.

### Work in progress

- [10] **GPT-4 Feedback Increases Student Activation and Learning Outcomes in Higher Education.** Joint work with Stephan Geschwind, Johann Graf Lambsdorff, Deborah Voss, Veronika Hackl. Under review at International Journal of Artificial Intelligence in Education. <https://www.researchsquare.com/article/rs-5505291/v1>
- [11] **Can GPT-4 Replace Human Examiners? A Competition on Checking Open-Text Answers.** Joint work with Abdullah Al Zubaer, Michael Granitzer, Stephan Geschwind, Deborah Voss. Submitted to Scientific Reports, Preprint at <https://www.researchsquare.com/article/rs-4431780/v1>.
- [12] **Intrinsic Motivation vs. Corruption? Experimental Evidence on the Performance of Officials.** Joint work with Kevin Grubiak, Katharina Werner. Under review. Preprint of an earlier version at [https://scholar.google.de/citations?view\\_op=view\\_citation&hl=en&user=7Gar5egAAAAJ&sortby=pubdate&citation\\_for\\_view=7Gar5egAAAAJ:WA5NYHcadZ8C](https://scholar.google.de/citations?view_op=view_citation&hl=en&user=7Gar5egAAAAJ&sortby=pubdate&citation_for_view=7Gar5egAAAAJ:WA5NYHcadZ8C)
- [13] **Between Harassment and Favoritism – Experimental Evidence on Punishing Bribery.** Joint work with Kevin Grubiak, Katharina Werner. Working paper.

### Refereed articles

- [14] **Does scarcity induce hostility? An experimental investigation of common-pool resources.** *Ecological Economics*, 2025, 227.
- [15] **The advantages of the corporate form - an impossibility theorem on persons and things.** *Cambridge Journal of Economics*, 2024, 48(3): 471–488.

- [16] **Emotional Numbing and Lessons Learned after a Violent Conflict - Experimental Evidence from Ambon, Indonesia.** Joint publication with Katharina Werner. *Journal of Development Studies*, 2020, 56 (5): 859-873.
- [17] **Who inflates the bubble? Forecasters and traders in experimental asset markets.** Joint publication with Marcus Giamattei Jürgen Huber, Andreas Nicklisch and Stefan Palan, *Journal of Economic Dynamics and Control*, 2020, 110.
- [18] **Intentions rather than Money Illusion - Why Nominal Changes Induce Real Effects.** Joint publication with Susanna Grundmann and Marcus Giamattei, *European Economic Review*, 2019, 119: 166-178.
- [19] **classEx – an online tool for lab-in-the-field experiments with smartphones.** Joint publication with Marcus Giamattei. *Journal of Behavioral and Experimental Finance*, 2019, 22: 223-231
- [20] **Team Reasoning – Experimental Evidence on Cooperation from Centipede Games.** Joint Publication with Marcus Giamattei, Katharina Werner, and Manuel Schubert. *PLoS ONE*, 2018, 13(11): e0206666.
- [21] **How income and tax rates provoke cheating – An experimental investigation of tax morale.** Joint Publication with Susanna Grundmann. *Journal of Economic Psychology*, 2017, 63: 27-42
- [22] **How Fragile is Conditional Cooperation? A Field Experiment with Smartphones during the 2014 Soccer World Cup.** Joint Publication with Marcus Giamattei and Katharina Werner. *Journal of Behavioral Decision Making*, 2017, 30(2): 492–501
- [23] **Balancing the Current Account: Experimental Evidence on Underconsumption.** Joint Publication with Marcus Giamattei, *Experimental Economics*, 2015 18(4): 670-696.
- [24] **What Can We Know About Corruption? A Very Short History of Corruption Research and a List of What We Should Aim For.** Joint Publication with Günther Schulze in a special Issue on Corruption at the Grassroots-level. *Jahrbücher für Nationalökonomie und Statistik*, 2015, Vol. 235/2: 100-114.
- [25] **Negative Reciprocity in an Environment of Violent Conflict – Experimental Evidence from the Occupied Palestinian Territories,** joint publication with Manuel Schubert, *Journal of Conflict Resolution*, 2014, 58 (4): 537 - 563.
- [26] **On the Role of Heuristics – Experimental Evidence on Inflation Dynamics,** joint publication with Manuel Schubert and Marcus Giamattei, *Journal of Economic Dynamics and Control*, 2013, Vol. 37(6): 1213-1229.
- [27] **Corrupt Intermediaries in International Business Transactions: Between Make, Buy and Reform,** *European Journal of Law and Economics*, 2013, Vol. 35(3): 349–366.
- [28] **Corrupt Reciprocity – Experimental Evidence on a Men’s Game,** joint publication with Björn Frank, *International Review of Law and Economics*, 2011, Vol. 31 (2): 116-125.

- [29] **Savings and Investments – an Old Debate in Times of Trouble**, *Journal of Post Keynesian Economics*, 2011, Vol. 33 (4): 645-666.
- [30] **Gender and Corruption – Lessons from Laboratory Corruption Experiments**, joint publication with Björn Frank and Frédéric Boehm, *European Journal of Development Research*, 2011, Vol. 23, 59–71.
- [31] **Bribing versus Gift-Giving – an Experiment**, joint publication with Björn Frank, *Journal of Economic Psychology*, 2010, Vol. 31(3): 347-357.
- [32] **Corrupción y Anticorrupción: Una Perspectiva Neo-Institucional**, joint publication with Frederic Boehm, *Revista de Economía Institucional*, 2009, Vol. 11 (21), Universidad Externado de Colombia: 45-72.
- [33] **Hares and Stags in Argentinean Debt Restructuring**. Joint publication with Christian Engelen. *Journal of International Economics*, 2009 Vol. 78: 141-148.
- [34] **The Puzzle with Increasing Money Demand – Evidence from a Cross-Section of Countries**. *Kredit und Kapital*, 2005, Vol. 38 (2), pp. 155-176.
- [35] **How Corruption Affects Persistent Capital Flows**, *Economics of Governance*, 2003, Vol. 4 (3): 229-244.
- [36] **How Corruption Affects Productivity**, *Kyklos*, 2003, Vol. 56 (4): 457-474
- [37] **How Confidence Facilitates Illegal Transactions — An Empirical Approach**. *American Journal of Economics and Sociology*, 2002, Vol. 61(4) : 829-53.
- [38] **Making Corrupt Deals — Contracting in the Shadow of the Law**. In: *Journal of Economic Behavior and Organization*, 2002, Vol. 48 (3) : 221-41.
- [39] **Corruption and Rent-Seeking**. In: *Public Choice*, 2002, Vol. 113 (1/2): 97-125.
- [40] **Exporters' Ethics — Some Diverging Evidence**. *International Journal of Comparative Criminology*, 2001, Vol. 1 (2): 27-44.
- [41] **De la propension des exportateurs à verser des pots-de-vin — l'impact sur les échanges**. In: *Revue Tiers Monde*, 2000, No. 161: 89-116.
- [42] **The Impact of Raw Materials Prices on the Interest Rate**. In: *Zeitschrift für Wirtschafts- u. Sozialwissenschaften (ZWS)*, 1999, Vol. 119 (2):173-89.
- [43] **An Empirical Investigation of Bribery in International Trade**. In: *European Journal of Development Research*, 1998, Vol. 10 (1): 40-59. Reprinted in “Corruption and Development”, ed. by M. Robinson, Frank Cass Publishers, London 1998: 40-59.
- [44] **Konsistente konjekturale Variationen im Dyopol — eine graphische Lösung**. In: *Jahrbuch für Wirtschaftswissenschaften — Review of Economics*, 1997, Vol. 48 (1): 39-56

## Further Publications

- [45] **Measuring corruption across countries.** In *Elgar concise encyclopedia of corruption law*, 2023: 322-326. Edward Elgar Publishing.
- [46] **Preventing Corruption by Promoting Trust – Insights from Behavioral Science.** Passau University Diskussionsbeitrag Nr. V-69-15. Volkswirtschaftliche Reihe ISSN 1435-3520.
- [47] **Das Gespräch: Wir betreiben die Korruptionsbekämpfung oftmals viel zu sehr in einem Geist des Misstrauens.** *Perspektiven der Wirtschaftspolitik* 2015; 16(3):253-263.
- [48] **Behavioral and Institutional Economics as an Inspiration to Anticorruption - Some Counterintuitive Findings.** *Political Corruption: A Handbook*, ed. by Paul M Heywood. Routledge, 2015: 299-314.
- [49] **Securing Investor Confidence or Fighting Corruption? How Intergovernmental Organizations may Reconcile Two Opposing Goals.** In: Susan Rose-Ackerman and Paul Carrington (eds.), *Anti-Corruption Policy: Can International Actors Play a Constructive Role?* (Durham, North Carolina: Carolina Academic Press): 215-228.
- [50] **Behavioral and Experimental Economics as a Guidance to Anticorruption.** In D. Serra and L. Wantchekon (eds.) *New Advances in Experimental Research on Corruption, Research in Experimental Economics* volume 15, Emerald Group Publishing: 279–299.
- [51] **Economic Approaches to Anticorruption,** *Journal for Institutional Comparisons, CESifo, DICE Report.* Vol. 9(2), 2011: 25-30.
- [52] **The Organization of Anticorruption – Top-Down or Bottom-Up?** In: *Defizite in Staat und Verwaltung.* Ed. by Hans-Herbert von Arnim, Duncker und Humblodt: 25-43.
- [53] **Die Ökonomik der Korruption,** *wisu – das wirtschaftsstudium*, Vol. 39(1): 113-118
- [54] **The Organization of Anticorruption – Getting Incentives Right,** *Corruption, Global Security, and World Order*, ed. by Robert I. Rotberg, (Harvard Kennedy School and the Brookings Institution Press: Washington, D.C., 2009): 389-415.
- [55] **Korruption als Wachstumsbremse,** joint publication with Lotte Beck, *Aus Politik und Zeitgeschichte, Beilage zur Wochenzeitung Das Parlament.* Bundeszentrale für politische Bildung, Vol. 3-4, 12.January 2009: 19-25.
- [56] **Das Keynesianische Konsensmodell einer offenen Volkswirtschaft,** joint publication with Christian Engelen, *WiST, Wirtschaftswissenschaftliches Studium*, October 2008: 540-548.
- [57] **Good Governance and the Invisible Foot.** In: *Good Governance and Developing Countries – Interdisciplinary Perspectives.* Ed. By K. Kötschau and T. Marauhn. *Schriften zur Internationalen*

Entwicklungs- und Umweltforschung, Justus-Liebig-Universität Gießen, Peter Lang Verlag: Frankfurt am Main: 13-20.

- [58] **Fairness in Sovereign Debt Restructuring**, joint publication with Christian Engelen, Discussion Paper of the Economics Faculty of Passau University, No. 50-07, August 2007.
- [59] **Das Keynesianische Konsensmodell**. Joint publication with Christian Engelen. WiST, Wirtschaftswissenschaftliches Studium, August 2007: 387-394.
- [60] **Invisible Feet and Grabbing Hands: The Political Economy of Corruption and Welfare**, *The Economics of Transparency in Politics*, ed. by A. Breton, G. Galeotti, P. Salmon and R. Wintrobe, Ashgate Publishing 2007.
- [61] **Corruption in South Asia – Causes and Consequences**. In: *India and South Asia: Economic Developments in the Age of Globalization*, ed. by A. Siddiqui. ME Sharpe, New York, 2007, pp. 360-79.
- [62] **Fighting Corruption with Asymmetric Penalties and Leniency**. Joint publication with Mathias Nell. *Center for Globalization and Europeanization of the Economy, University of Göttingen*, Discussion Paper 59, February 2007, <http://www.cege.wiso.uni-goettingen.de/diskussion.htm>
- [63] **Consequences and Causes of Corruption - What do We Know from a Cross-Section of Countries?** *Discussion Paper of the Economics Department, Passau University, No. 34-05, May 2005*. Modified version in *International Handbook on the Economics of Corruption*, ed. by S. Rose-Ackerman, Edward Elgar 2006, pp. 3-52.
- [64] **Insider Trading among Central Bankers – a Treatise on Temptation and Policy Choice**. Joint publication with Michael Schinke. Discussion Paper of the Economics Faculty of Passau University, No. 43-06, January 2006.
- [65] **Wachstumsbremse Korruption – Der Corruption Perceptions Index von Transparency International**. In: *Wirtschaftsstandort Deutschland*, ed. by S. Emptner and R.B. Vehrkamp. VS Verlag für Sozialwissenschaften, Wiesbaden 2006: 205-226.
- [66] **Measuring Corruption – The Validity and Precision of Subjective Indicators (CPI)** In: *Measuring Corruption*, ed. by C. Sampford et al. Ashgate Publishing, Aldershot, UK, 2006, pp. 81-100.
- [67] **Combating Corruption in Colombia: Perceptions and Achievements**. Jointly written with Hady Fink. *Discussion Paper of the Economics Department, Passau University, No. 44-06, January 2006*.
- [68] **Korruption und ihre Bekämpfung: Wo steht Deutschland?**, jointly with M. Nell in: *Die deutsche organisierte Unverantwortlichkeit*, ed. H.H. von Arnim, Schriftenreihe der Hochschule Speyer, Nr. 170, 2005: 137-152.



- [69] **Korruption in Deutschland: Reformmaßnahmen.** Joint paper with M. Nell. *Wirtschaftsdienst – Zeitschrift für Wirtschaftspolitik*, December 2005, pp. 783-790.
- [70] **Wieso schadet Korruption?** In: *Dimensionen politischer Korruption*, ed. by U. von Alemann, PVS – Politische Vierteljahresschrift, VS Verlag für Sozialwissenschaften: Wiesbaden, 2005, Sonderheft 35, pp. 233-248.
- [71] **How Corruption Affects Economic Development**, *Corporate Governance und Korruption. Wirtschaftsethische und moralökonomische Perspektiven der Bestechung und ihrer Bekämpfung*. Ed. by D. Aufderheide and M. Dabrowski. *Volkswirtschaftliche Schriften*, Heft 544. Duncker & Humblot, Berlin 2005: 11-34.
- [72] **Corrupt Relational Contracting.** Joint contribution with U. Teksoz In: *Corruption and the New Institutional Economics*, ed. by J. Lambsdorff, M. Taube and M Schramm. Routledge: 2004, pp. 138-151.
- [73] **Korrumpierte Staatsangestellte und korrumpierte Regierungen – was schadet mehr?** *Vierteljahresshefte zur Wirtschaftsforschung*, Deutsches Institut für Wirtschaftsforschung: Duncker & Humblot, Berlin 2004: 200-211.
- [74] **What Nurtures Corrupt Deals? On the Role of Confidence and Transaction Costs.** In: *Corrupt Exchanges: Empirical Themes in the Politics and Political Economy of Corruption*, ed. by D. della Porta und S. Rose-Ackerman, Nomos Verlag: Baden Baden, Germany, 2002, pp. 20-36.
- [75] **Korruption – Ausmaß und ökonomische Folgen.** In: *Wirtschaftsdienst – Zeitschrift für Wirtschaftspolitik*. Vol. 82 (9), 2002, 544-7
- [76] **Non-Benevolent Central Banks.** Joint publication with Michael Schinke, Center for Globalization and Europeanization of the Economy, University of Göttingen, Discussion Paper 16, December 2002.
- [77] **Transparency International Corruption Index.** In: *Responding to the Challenges of Corruption*, ed. by A. Alvazzi del Frate and G. Pasqua, United Nations Publication No. 63. Rome and Milan 2000, pp. 257-77.
- [78] **Wie läßt sich Korruption messen? — Der Korruptionsindex von Transparency International.** In: *Politische Korruption. Jahrbuch für Europa- und Nordamerika-Studien*, No. 3, ed. by the Zentrum für Europa- und Nordamerikastudien, University of Göttingen, 2000, pp. 45-71.
- [79] **Corruption, Foreign Investment and Growth**, jointly with P. Cornelius. In: *The Africa Competitiveness Report 2000/2001*, ed. by K. Schwab, J.D. Sachs et al., joint publication of the World Economic Forum and the Institute for International Development, Harvard. Oxford University Press 2000, pp. 70-78.
- [80] **Wie kann man Korruption messen? Der Korruptionsindex 1999 von Transparency International.** In: *Entwicklung und Zusammenarbeit (E+Z)*, Vol. 40, 1999, No. 11, pp. 300-3
- [81] **Corruption in Empirical Research — A Review.** Transparency International Working Paper, November 1999. (Bulgarian translation. Center for Democracy, Sofia, February 2000)

- [82] **Corruption in Comparative Perception.** In: Economics of Corruption, ed. by A.K. Jain as part of the series "Recent Economic Thought", Kluwer Academic Publishers, Boston/Dordrecht/London, 1998, pp. 81-109.
- [83] **Korruption als mühseliges Geschäft — eine Transaktionskostenanalyse.** In: *Korruption im internationalen Geschäftsverkehr. Bestandsaufnahme, Bekämpfung, Prävention*, ed. by M. Pieth a. P. Eigen. Luchterhand. Basel, Frankfurt am Main 1998, pp. 56-88
- [84] **Korruption im Ländervergleich.** In: *Korruption im internationalen Geschäftsverkehr. Bestandsaufnahme, Bekämpfung, Prävention*, ed. by M. Pieth a. P. Eigen. Luchterhand. Basel, Frankfurt am Main 1998, pp. 169-197.
- [85] **Korruption im Außenhandel.** In: *Wirtschaftsdienst — Zeitschrift für Wirtschaftspolitik*. Vol. 75, No. 6, 1995, pp. 320-6.
- [86] **Adverse Selection und Moral Hazard.** In: *wisu — das wirtschaftsstudium*. March Vol. 23, No. 3, 1994, pp. 193-4
- [87] **EWS und Staatsversagen — Ein Vorschlag zur Reform des bestehenden Festkurssystems.** *Wirtschaftsdienst — Zeitschrift für Wirtschaftspolitik*. Vol. 72, No. 12, 1992, pp. 646-8.