

Professor Dr. Johann Graf Lambsdorff

Chair in Economic Theory
Lehrstuhl für Volkswirtschaftstheorie



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Short Bio: Prof. Dr. Johann Graf Lambsdorff holds a professorship in economic theory at the University of Passau, Germany, since 2003. He studied mathematics and economics at the Universities of Frankfurt am Main and Göttingen, Germany. He devoted his dissertation to international macroeconomics and his habilitation to the economics of corruption. His research embraces topics in monetary and international macroeconomics as well as institutional and experimental economics. His books and articles were published by Cambridge University Press, *Experimental Economics*, *Economics of Governance*, *Journal of Behavioral Decision Making*, *Journal of Conflict Resolution*, *Journal of Economic Behavior and Organization*, *Journal of Economic Dynamics and Control*, *Journal of Economic Psychology*, *Journal of International Economics*, *Kyklos*, *Plos One* and *Public Choice*.

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1. Curriculum Vitae

Teaching and Research Experience

Since 2003	Chair position (C4) in economic theory, University of Passau
2000 - 2003	Associate Professor (<i>Privatdozent</i>), Department of Economics, CeGE-Center, University of Göttingen.
1994 - 2000	Assistant Professor (<i>Wissenschaftlicher Assistent</i>), Department of Economics, University of Göttingen.
March - April 1994	Guest Lecturer, University of Kaliningrad
1992 - 94	Teaching Assistant and Research Fellow (<i>Wissenschaftlicher Mitarbeiter</i>), Department of Economics, University of Göttingen.
1989 - 1992	Research Assistant for H.-J. Jarchow, professor at the Department of Economics, University of Göttingen

Education

2000	<i>Habilitation</i> in economics, University of Göttingen. This degree is conferred by German universities and signifies that the recipient has proven his qualification for tenured positions. Thesis: "Corruption in Global Perspective — an Economic Investigation"
1994	Dissertation in economics, University of Göttingen, summa cum laude. Thesis: "Raw materials prices and international transmission mechanisms", advisor: H.-J. Jarchow
1992	<i>Diplom-Volkswirt</i> , University of Göttingen, grade:
1987	<i>Vordiplom</i> in Mathematics, University of Frankfurt am Main.
1985-86	Six-month travel through South America
1984	<i>Abitur</i> , final grade, Frankfurt am Main and Wayland Academy, Wisconsin (1981-1982).

Further Teaching Experience

January 2015 and May 2013	Master course on Anticorruption; Master in Anti-Corruption Studies, International Anti-Corruption Academy, Laxenburg, Vienna
July 2007; 2008; 2009	Teaching Anticorruption at the "Anticorruption Summer School", Bureau for Internal Affairs, Austria
September 2008	Anti-corruption training, Chinese delegation to Passau
July 2007	Training in anti-corruption. Invited by the Supervisory Institute, China. Beijing, Nanjing, Chengdu.
2007-2009	Foundation of own company, ACTC, related to anti-corruption training.
January 2007	Training in Anti-Corruption, Kuwait
September 2004	Training in anti-corruption. Invited by the Supervisory Institute, China. Beijing, Shanghai, Shenzhen, Macao.
September 2001	Short-term expert, Friedrich-Ebert Foundation. German-Mozambican Forum on Anti-Corruption and anti-corruption training, Maputo, Mozambique.

- April 2001 Consultant for the *Gesellschaft für Technische Zusammenarbeit* (GTZ), and the *Bundesministerium für wirtschaftliche Zusammenarbeit* (BMZ) on various issues related to corruption.
- 1999 – 2009 Senior Research Consultant for Transparency International, related to research on corruption and the development of the Corruption Perceptions Index.

Awards and Honors

- 2000 Award of the Academy of Sciences and Literature in Mainz, Germany. The Kalkhof-Rose Gedächtnispreis is granted annually to a young social scientist.
- 1992 *Auszeichnung für hervorragende studentische Leistungen*. This award of the federal state of Lower Saxony is the oldest university award for special student achievements.
- 1987 Fellow of the *Studienstiftung des Deutschen Volkes*.

Acquisition of Funds

- 2016 Bundesbank Hamburg, „Who Inflates the Bubble? Analysts and Traders in Experimental Asset Markets,“ joint project with Marcus Giamattei (Universität Passau), Jürgen Huber (Universität Innsbruck), Andreas Nicklisch (Universität Hamburg), Stefan Palan (Universität Graz). 9960 €
- 2016 Joachim-Herz-Stiftung. classEx - Experiment für die Lehre und den Unterricht. 24900 €
- 2014 Diverse Grant designated for the annual meeting of the Gesellschaft für experimentelle Wirtschaftsforschung in Passau (i.a. Dr. Hans-Kapfinger-Stiftung 1000 €)
- 2013 Deutsche Stiftung Friedensforschung. Grant for a research project in Indonesia on “Group identity and discrimination – an experimental investigation into conflict resolution“, € 19000.
- 2011 Grant by the Internationale Handelskammer, Niederbayern on “The German business cycle in an experimental prediction market“, € 5000
- 2008 Grant by PricewaterhouseCoopers for the event „The Economics of Corruption Lecture“, € 6500.
- 2007 Grant provided by the German Gesellschaft für technische Zusammenarbeit (GTZ), „The Economics of Corruption Lecture“, € 5000.
- 2005 Grant by the Dr. Hans-Kapfinger-Stiftung, ”Individualstrafrechtliche Sanktionen für Korruptionsdelikte – eine Querschnittsanalyse“, € 7000
- 2002 Support for a workshop on corruption by SAP, € 5000
- 2001 DFG-grant for workshop “Corrupt Transactions— Exploring the Analytical Capacity of Institutional Economics” (jointly with M. Taube) amount granted: € 9770.

Languages and Personal Data

English: proficient; German: native; Spanish: some reading and writing
 German nationality, born 1965, married, 3 children (born 1997, 1998, 2002).

2. Record of Teaching

Undergraduate level **Macroeconomics** (Makroökonomik), annually since 2003
Institutional Economics, (Institutionenökonomik), annually since 2002
Bachelor-Seminars in Macroeconomics

Graduate level and PhD-level

International Monetary Economics (Monetäre Außenwirtschaft), biannually since 2003
Money, Interest and Inflation (Geld, Zins und Inflation), biannually since 2003
Seminars in Monetary Economics, annually since 2005
The Economics of Corruption, annually since 2001
Anticorruption and the Design of Institutions, biannually since 2008
Experimental Ethics (biannually since 2011)
Behavioral Game Theory, annually since 2007/08
Experimental Economics, annually since 2011

3. Record of Research

Monographs

- [1] **Macroeconomics – a lecture in economics** (Makroökonomik – Vorlesung in Volkswirtschaftslehre), Joint publication with Marcus Giamattei, 248 pages, Own publication, 2019.
- [2] **Coagulated Money – an Economic Thriller** (Geldgerinnung – ein Wirtschaftskrimi), 192 pages, UVK Konstanz, Germany. September 2017.
- [3] **Monetary Economics** (Monetäre Außenwirtschaft), 126 pages, Own publication, September 2016.
- [4] **Special Issue on Corruption at the Grassroots-level**. Edited jointly with Günther Schulze, Jahrbücher für Nationalökonomie und Statistik Vol. 235/2
- [5] **Institutional Economics – a lecture in economics** (Institutionenökonomik – Vorlesung in Volkswirtschaftslehre), 176 pages, Own publication, updated annually since 2014.
- [6] **The Institutional Economics of Corruption and Reform: Theory, Evidence, and Policy**. Cambridge University Press, 2007. Chinese translation, Fanzheng Press 2007. Korean translation, Korea University Press 2017. Paperback version 2008. Reviewed in [Public Choice, 2009, vol. 138 \(1\): 257-258](#), [Comparative Economic Studies, 2009, Vol. 51 \(1\): 149-151](#), [Development and Change, 2008, Vol. 39\(4\): 711-712](#).
- [7] **Corruption and the New Institutional Economics**, ed. jointly with M. Taube and M Schramm. Routledge: 2004. Paperback version 2006.
- [8] **Rohstoffpreise und internationale Transmission — Eine theoretische und empirische Untersuchung**. Peter Lang. Frankfurt am Main 1994. (Dissertation).
- [9] **Übungsbuch Mikro- und Makroökonomik** (jointly with J. Ahrens, Ch. Daseking, J. Müller). Vandenhoeck & Ruprecht. Göttingen 1993. UTB-Taschenbuch. 2nd revised edition, Göttingen 1996.

Refereed articles

- [10] **Intentions rather than Money Illusion - Why Nominal Changes Induce Real Effects**. Joint publication with Susanna Grundmann and Marcus Giamattei, *European Economic Review* (forthcoming).
- [11] **Who inflates the bubble? Forecasters and traders in experimental asset markets**. Joint publication with Marcus Giamattei Jürgen Huber, Andreas Nicklisch and Stefan Palan, *Journal of Economic Dynamics and Control* (forthcoming)
- [12] **classEx – an online tool for lab-in-the-field experiments with smartphones**. Joint publication with Marcus Giamattei. *Journal of Behavioral and Experimental Finance*, 2019, 22: 223-231

- [13] **Emotional Numbing and Lessons Learned after a Violent Conflict - Experimental Evidence from Ambon, Indonesia.** Joint publication with Katharina Werner. *Journal of Development Studies*. 2019.
- [14] **Team Reasoning – Experimental Evidence on Cooperation from Centipede Games.** Joint Publication with Marcus Giamattei, Katharina Werner, and Manuel Schubert. *PLoS ONE*, 2018, 13(11): e0206666.
- [15] **How income and tax rates provoke cheating – An experimental investigation of tax morale.** Joint Publication with Susanna Grundmann. *Journal of Economic Psychology*, 2017, 63: 27-42
- [16] **How Fragile is Conditional Cooperation? A Field Experiment with Smartphones during the 2014 Soccer World Cup.** Joint Publication with Marcus Giamattei and Katharina Werner. *Journal of Behavioral Decision Making*, 2017, 30(2): 492–501
- [17] **Balancing the Current Account: Experimental Evidence on Underconsumption.** Joint Publication with Marcus Giamattei, *Experimental Economics*, 2015 18(4): 670-696.
- [18] **What Can We Know About Corruption? A Very Short History of Corruption Research and a List of What We Should Aim For.** Joint Publication with Günther Schulze in a special Issue on Corruption at the Grassroots-level. *Jahrbücher für Nationalökonomie und Statistik*, 2015, Vol. 235/2: 100-114.
- [19] **Negative Reciprocity in an Environment of Violent Conflict – Experimental Evidence from the Occupied Palestinian Territories,** joint publication with Manuel Schubert, *Journal of Conflict Resolution*, 2014, 58 (4): 537 - 563.
- [20] **On the Role of Heuristics – Experimental Evidence on Inflation Dynamics,** joint publication with Manuel Schubert and Marcus Giamattei, *Journal of Economic Dynamics and Control*, 2013, Vol. 37(6): 1213-1229.
- [21] **Corrupt Intermediaries in International Business Transactions: Between Make, Buy and Reform,** *European Journal of Law and Economics*, 2013, Vol. 35(3): 349–366.
- [22] **Corrupt Reciprocity – Experimental Evidence on a Men’s Game,** joint publication with Björn Frank, *International Review of Law and Economics*, 2011, Vol. 31 (2): 116-125.
- [23] **Savings and Investments – an Old Debate in Times of Trouble,** *Journal of Post Keynesian Economics*, 2011, Vol. 33 (4): 645-666.
- [24] **Gender and Corruption – Lessons from Laboratory Corruption Experiments,** joint publication with Björn Frank and Frédéric Boehm, *European Journal of Development Research*, 2011, Vol. 23, 59–71.
- [25] **Bribing versus Gift-Giving – an Experiment,** joint publication with Björn Frank, *Journal of Economic Psychology*, 2010, Vol. 31(3): 347-357.
- [26] **Corrupción y Anticorrupción: Una Perspectiva Neo-Institucional,** joint publication with Frederic Boehm, *Revista de Economía Institucional*, 2009, Vol. 11 (21), Universidad Externado de Colombia: 45-72.

- [27] **Hares and Stags in Argentinean Debt Restructuring.** Joint publication with Christian Engelen. *Journal of International Economics*, 2009 Vol. 78: 141-148.
- [28] **The Puzzle with Increasing Money Demand – Evidence from a Cross-Section of Countries.** *Kredit und Kapital*, 2005, Vol. 38 (2), pp. 155-176.
- [29] **How Corruption Affects Persistent Capital Flows,** *Economics of Governance*, 2003, Vol. 4 (3): 229-244.
- [30] **How Corruption Affects Productivity,** *Kyklos*, 2003, Vol. 56 (4): 457-474
- [31] **How Confidence Facilitates Illegal Transactions — An Empirical Approach.** *American Journal of Economics and Sociology*, 2002, Vol. 61(4) : 829-53.
- [32] **Making Corrupt Deals — Contracting in the Shadow of the Law.** In: *Journal of Economic Behavior and Organization*, 2002, Vol. 48 (3) : 221-41.
- [33] **Corruption and Rent-Seeking.** In: *Public Choice*, 2002, Vol. 113 (1/2): 97-125.
- [34] **Exporters' Ethics — Some Diverging Evidence.** *International Journal of Comparative Criminology*, 2001, Vol. 1 (2): 27-44.
- [35] **De la propension des exportateurs à verser des pots-de-vin — l'impact sur les échanges.** In: *Revue Tiers Monde*, 2000, No. 161: 89-116.
- [36] **The Impact of Raw Materials Prices on the Interest Rate.** In: *Zeitschrift für Wirtschafts- u. Sozialwissenschaften (ZWS)*, 1999, Vol. 119 (2):173-89.
- [37] **An Empirical Investigation of Bribery in International Trade.** In: *European Journal of Development Research*, 1998, Vol. 10 (1): 40-59. Reprinted in “Corruption and Development”, ed. by M. Robinson, Frank Cass Publishers, London 1998: 40-59.
- [38] **Konsistente konjekturale Variationen im Dyopol — eine graphische Lösung.** In: *Jahrbuch für Wirtschaftswissenschaften — Review of Economics*, 1997, Vol. 48 (1): 39-56

Further Publications 2015

- [39] **classEx - an online software for classroom experiments.** Jointly with Marcus Giamattei.
DOI: 10.13140/RG.2.1.1007.9848
- [40] **Preventing Corruption by Promoting Trust – Insights from Behavioral Science.** Passau University
Diskussionsbeitrag Nr. V-69-15. Volkswirtschaftliche Reihe ISSN 1435-3520.
- [41] **Das Gespräch: Wir betreiben die Korruptionsbekämpfung oftmals viel zu sehr in einem Geist des Misstrauens.** *Perspektiven der Wirtschaftspolitik* 2015; 16(3):253-263.

[42] **Behavioral and Institutional Economics as an Inspiration to Anticorruption - Some Counterintuitive Findings.** Political Corruption: A Handbook, ed. by Paul M Heywood. Routledge, 2015: 299-314.

Selected Publications 2013 and before

[43] **Securing Investor Confidence or Fighting Corruption? How Intergovernmental Organizations may Reconcile Two Opposing Goals.** In: Susan Rose-Ackerman and Paul Carrington (eds.), *Anti-Corruption Policy: Can International Actors Play a Constructive Role?* (Durham, North Carolina: Carolina Academic Press): 215-228.

[44] **Behavioral and Experimental Economics as a Guidance to Anticorruption.** In D. Serra and L. Wantchekon (eds.) *New Advances in Experimental Research on Corruption, Research in Experimental Economics* volume 15, Emerald Group Publishing: 279–299.

[45] **Economic Approaches to Anticorruption,** *Journal for Institutional Comparisons, CESifo, DICE Report.* Vol. 9(2), 2011: 25-30.

[46] **The Organization of Anticorruption – Top-Down or Bottom-Up?** In: *Defizite in Staat und Verwaltung.* Ed. by Hans-Herbert von Arnim, Duncker und Humblodt: 25-43.

[47] **Die Ökonomik der Korruption,** *wisu – das wirtschaftsstudium,* Vol. 39(1): 113-118

[48] **The Organization of Anticorruption – Getting Incentives Right,** *Corruption, Global Security, and World Order,* ed. by Robert I. Rotberg, (Harvard Kennedy School and the Brookings Institution Press: Washington, D.C., 2009): 389-415.

[49] **Korruption als Wachstumsbremse,** joint publication with Lotte Beck, *Aus Politik und Zeitgeschichte, Beilage zur Wochenzeitung Das Parlament.* Bundeszentrale für politische Bildung, Vol. 3-4, 12. January 2009: 19-25.

[50] **Das Keynesianische Konsensmodell einer offenen Volkswirtschaft,** joint publication with Christian Engelen, *WiST, Wirtschaftswissenschaftliches Studium,* October 2008: 540-548.

[51] **Good Governance and the Invisible Foot.** In: *Good Governance and Developing Countries – Interdisciplinary Perspectives.* Ed. By K. Kötschau and T. Marauhn. *Schriften zur Internationalen Entwicklungs- und Umweltforschung,* Justus-Liebig-Universität Gießen, Peter Lang Verlag: Frankfurt am Main: 13-20.

[52] **Fairness in Sovereign Debt Restructuring,** joint publication with Christian Engelen, Discussion Paper of the Economics Faculty of Passau University, No. 50-07, August 2007.

[53] **Das Keynesianische Konsensmodell.** Joint publication with Christian Engelen. *WiST, Wirtschaftswissenschaftliches Studium,* August 2007: 387-394.

- [54] **Invisible Feet and Grabbing Hands: The Political Economy of Corruption and Welfare**, *The Economics of Transparency in Politics*, ed. by A. Breton, G. Galeotti, P. Salmon and R. Wintrobe, Ashgate Publishing 2007.
- [55] **Corruption in South Asia – Causes and Consequences**. In: *India and South Asia: Economic Developments in the Age of Globalization*, ed. by A. Siddiqui. ME Sharpe, New York, 2007, pp. 360-79.
- [56] **Fighting Corruption with Asymmetric Penalties and Leniency**. Joint publication with Mathias Nell. *Center for Globalization and Europeanization of the Economy, University of Göttingen*, Discussion Paper 59, February 2007, <http://www.cege.wiso.uni-goettingen.de/diskussion.htm>
- [57] **Consequences and Causes of Corruption - What do We Know from a Cross-Section of Countries?** *Discussion Paper of the Economics Department, Passau University, No. 34-05, May 2005*. Modified version in *International Handbook on the Economics of Corruption*, ed. by S. Rose-Ackerman, Edward Elgar 2006, pp. 3-52.
- [58] **Insider Trading among Central Bankers – a Treatise on Temptation and Policy Choice**. Joint publication with Michael Schinke. Discussion Paper of the Economics Faculty of Passau University, No. 43-06, January 2006.
- [59] **Wachstumsbremse Korruption – Der Corruption Perceptions Index von Transparency International**. In: *Wirtschaftsstandort Deutschland*, ed. by S. Emptner and R.B. Vehrkamp. VS Verlag für Sozialwissenschaften, Wiesbaden 2006: 205-226.
- [60] **Measuring Corruption – The Validity and Precision of Subjective Indicators (CPI)** In: *Measuring Corruption*, ed. by C. Sampford et al. Ashgate Publishing, Aldershot, UK, 2006, pp. 81-100.
- [61] **Combating Corruption in Colombia: Perceptions and Achievements**. Jointly written with Hady Fink. *Discussion Paper of the Economics Department, Passau University*, No. 44-06, January 2006.
- [62] **Korruption und ihre Bekämpfung: Wo steht Deutschland?**, jointly with M. Nell in: *Die deutsche organisierte Unverantwortlichkeit*, ed. H.H. von Arnim, Schriftenreihe der Hochschule Speyer, Nr. 170, 2005: 137-152.
- [63] **Korruption in Deutschland: Reformmaßnahmen**. Joint paper with M. Nell. *Wirtschaftsdienst – Zeitschrift für Wirtschaftspolitik*, December 2005, pp. 783-790.
- [64] **Wieso schadet Korruption?** In: *Dimensionen politischer Korruption*, ed. by U. von Alemann, PVS – Politische Vierteljahresschrift, VS Verlag für Sozialwissenschaften: Wiesbaden, 2005, Sonderheft 35, pp. 233-248.
- [65] **How Corruption Affects Economic Development**, *Corporate Governance und Korruption. Wirtschaftsethische und moralökonomische Perspektiven der Bestechung und ihrer Bekämpfung*. Ed. by D.

- Aufderheide and M. Dabrowski. Volkswirtschaftliche Schriften, Heft 544. Duncker & Humblot, Berlin 2005: 11-34.
- [66] **Corrupt Relational Contracting.** Joint contribution with U. Teksoz In: *Corruption and the New Institutional Economics*, ed. by J. Lambsdorff, M. Taube and M Schramm. Routledge: 2004, pp. 138-151.
- [67] **Korrupte Staatsangestellte und korrupte Regierungen – was schadet mehr?** *Vierteljahreshefte zur Wirtschaftsforschung*, Deutsches Institut für Wirtschaftsforschung: Duncker & Humblot, Berlin 2004: 200-211.
- [68] **What Nurtures Corrupt Deals? On the Role of Confidence and Transaction Costs.** In: *Corrupt Exchanges: Empirical Themes in the Politicis and Political Economy of Corruption*, ed. by D. della Porta und S. Rose-Ackerman, Nomos Verlag: Baden Baden, Germany, 2002, pp. 20-36.
- [69] **Korruption – Ausmaß und ökonomische Folgen.** In: *Wirtschaftsdienst – Zeitschrift für Wirtschaftspolitik*. Vol. 82 (9), 2002, 544-7
- [70] **Non-Benevolent Central Banks.** Joint publication with Michael Schinke, Center for Globalization and Europeanization of the Economy, University of Göttingen, Discussion Paper 16, December 2002.
- [71] **Transparency International Corruption Index.** In: *Responding to the Challenges of Corruption*, ed. by A. Alvazzi del Frate and G. Pasqua, United Nations Publication No. 63. Rome and Milan 2000, pp. 257-77.
- [72] **Wie läßt sich Korruption messen? — Der Korruptionsindex von Transparency International.** In: *Politische Korruption. Jahrbuch für Europa- und Nordamerika-Studien*, No. 3, ed. by the Zentrum für Europa- und Nordamerikastudien, University of Göttingen, 2000, pp. 45-71.
- [73] **Corruption, Foreign Investment and Growth**, jointly with P. Cornelius. In: *The Africa Competitiveness Report 2000/2001*, ed. by K. Schwab, J.D. Sachs et al., joint publication of the World Economic Forum and the Institute for International Development, Harvard. Oxford University Press 2000, pp. 70-78.
- [74] **Wie kann man Korruption messen? Der Korruptionsindex 1999 von Transparency International.** In: *Entwicklung und Zusammenarbeit (E+Z)*, Vol. 40, 1999, No. 11, pp. 300-3
- [75] **Corruption in Empirical Research — A Review.** Transparency International Working Paper, November 1999. (Bulgarian translation. Center for Democracy, Sofia, February 2000)
- [76] **Corruption in Comparative Perception.** In: *Economics of Corruption*, ed. by A.K. Jain as part of the series “Recent Economic Thought”, Kluwer Academic Publishers, Boston/Dordrecht/London, 1998, pp. 81-109.
- [77] **Korruption als mühseliges Geschäft — eine Transaktionskostenanalyse.** In: *Korruption im internationalen Geschäftsverkehr. Bestandsaufnahme, Bekämpfung, Prävention*, ed. by M. Pieth a. P. Eigen. Luchterhand. Basel, Frankfurt am Main 1998, pp. 56-88

- [78] **Korruption im Ländervergleich.** In: *Korruption im internationalen Geschäftsverkehr. Bestandsaufnahme, Bekämpfung, Prävention*, ed. by M. Pieth a. P. Eigen. Luchterhand. Basel, Frankfurt am Main 1998, pp. 169-197.
- [79] **Korruption im Außenhandel.** In: *Wirtschaftsdienst — Zeitschrift für Wirtschaftspolitik*. Vol. 75, No. 6, 1995, pp. 320-6.
- [80] **Adverse Selection und Moral Hazard.** In: *wisu — das wirtschaftsstudium*. March Vol. 23, No. 3, 1994, pp. 193-4
- [81] **EWS und Staatsversagen — Ein Vorschlag zur Reform des bestehenden Festkurssystems.**
Wirtschaftsdienst — Zeitschrift für Wirtschaftspolitik. Vol. 72, No. 12, 1992, pp. 646-8.