

# DR. KATHARINA WERNER



## **EDUCATION**

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Since 07/2019	UNIVERSITY OF PASSAU <i>Habilitation. Habilitation Committee: Prof. Dr. Johann Graf Lambsdorff; Prof. Dr. Uri Gneezy; Prof. Dr. Michael Grimm</i>	Passau, Germany
04/2012-03/2016	UNIVERSITY OF PASSAU <i>PhD in Economics, Dissertation: "Social capital, group identity and conflict in lab-in-the-field experiments" (summa cum laude), Supervisor: Prof. Dr. Johann Graf Lambsdorff</i>	Passau, Germany
10/2009-11/2011	UNIVERSITY OF PASSAU <i>Master of International Economics and Business, final grade: 1.4</i>	Passau, Germany
09/2010-04/2011	UNIVERSITY OF CINCINNATI <i>Master of Business Administration (MBA); GPA: 3.875</i>	Cincinnati, OH, USA
04/2008-10/2009	UNIVERSITY OF PASSAU <i>B.Sc. Business Administration and Economics; final grade: 1.5</i>	Passau, Germany
08/2007-12/2007	UNIVERSITAS KRISTEN SATYA WACANA, SALATIGA <i>Intensive Program in Indonesian Language, Culture, Politics and Law</i>	Salatiga, Indonesia
10/2005-10/2009	UNIVERSITY OF PASSAU <i>B.A. International Cultural and Business Studies; final grade: 1.5</i>	Passau, Germany

## **WORK EXPERIENCE**

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From 04/2024	UNIVERSITY OF COLOGNE, <i>Chair for Experimental and Behavioral Economics</i> . Post-doctoral scholar	Cologne, Germany
04/2016-03/2024	UNIVERSITY OF PASSAU, <i>Chair of Economic Theory</i> Post-doctoral scholar	Passau, Germany
04/2012-03/2016	UNIVERSITY OF PASSAU, <i>Chair of Economic Theory</i> Teaching and Research Assistant	Passau, Germany
10/2009-08/2010	UNIVERSITY OF PASSAU, <i>Economics Teaching Unit</i> Student assistant and tutor for the lectures "Economic Policy" and "European Economic Integration"	Passau, Germany
01/2008-03/2008	PT SIEMENS INDONESIA, <i>Human Resources Department</i> Internship	Jakarta, Indonesia

## RESEARCH VISITS

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01/2023-02/2023	UNIVERSIDAD DEL ROSARIO BOGOTÁ REBEL Group, Invited by Mariana Blanco	Bogotá, Colombia
02/2019-04/2019	UNIVERSITY OF CALIFORNIA SAN DIEGO Rady School of Management, Invited by Uri Gneezy	San Diego, CA, USA
07/2017-12/2017	ROYAL MELBOURNE INSTITUTE OF TECHNOLOGY Behavioural Business Lab, Invited by Swee Hoon Chuah	Melbourne, Australia

## PUBLICATIONS

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Trauma and trust: [How war exposure shapes social and institutional trust among refugees](#) (with Jonathan Hall, Uppsala University). *Frontiers in Psychology*, 2022. DOI: 10.3389/fpsyg.2022.786838

[Emotional Numbing and Lessons Learned after a Violent Conflict - Experimental Evidence from Ambon, Indonesia](#) (with Johann Graf Lambsdorff, University of Passau). *Journal of Development Studies*, 2019. DOI: 10.1080/00220388.2019.1590550

[Team reasoning—Experimental evidence on cooperation from centipede games](#) (with Johann Graf Lambsdorff, University of Passau, Marcus Giamattei, Bard College Berlin, and Manuel Schubert, Behaviora). *PLOS One*, 2018. DOI: 10.1371/journal.pone.0206666

[How Fragile is Conditional Cooperation? – Evidence from the 2014 Soccer World Cup](#) (with Johann Graf Lambsdorff, University of Passau, and Marcus Giamattei, Bard College Berlin). *Journal of Behavioral Decision Making*, 2016. DOI: 10.1002/bdm.1968

Conflict. Forthcoming in B. Kebede (Ed.) *Encyclopedia of Experimental Social Science*. Elgar Encyclopedias in the Social Sciences.

## WORKING PAPERS AND PAPERS IN PREPARATION

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[Intrinsic Motivation vs. Inclination to Corruption – Experimental Evidence from four Countries on the Performance of Officials](#) (with Johann Graf Lambsdorff and Kevin Grubiak, University of Passau). *Under Review*.

[First Names and Ascribed Characteristics](#) (with Bettina Rockenbach and Susanna Grundmann, University of Cologne). *Under Review*.

[Violent Conflict and Parochial Trust –Lab-in-the-field and Survey Evidence](#) (with Ahmed Skali, University of Groningen). *Under Review*.

Adaptation vs. Mitigation: Averting Disasters Individually or Collectively in Merit-Based and Luck-Based Worlds (with Eugene Malthouse, University of Warwick, Juan Camilo Cárdenas, Universidad de Los Andes, Pablo Brañas Garza, Loyola Andalucía University, et al.). *Close to submission*.

Exploring Contact Interventions: The Power of Free Communication in Fostering Post-Conflict Social Cohesion. (with Swee Hoon Chuah, University of Tasmania). *Close to submission*.

The impact of gender information on hiring decisions based on self-set performance targets (with Bettina Rockenbach and Susanna Grundmann, University of Cologne). *Close to submission*.

Between Favoritism, Harassment and Limesticks – Experimental Evidence on Punishing Bribery (with Johann Graf Lambsdorff and Kevin Grubiak, University of Passau). *Close to submission*.

Does natural resource scarcity induce hostility? An experimental investigation in asymmetric common-pool resource settings (with Stephan Geschwind and Johann Graf Lambsdorff, University of Passau). *Write-up stage*.

Reconciliation after inter-group conflict: Testing different types of contact interventions in the lab (with Swee Hoon Chuah, University of Tasmania). *Write-up stage*.

Can Information Disclosure Mitigate the Holdup Problem? (with Johann Graf Lambsdorff, University of Passau). *Write-up stage*.

## **ONGOING IMPLEMENTATION**

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Gender effects of competition on subsequent willingness to lie for selfish reasons (with Marcus Giamattei, Bard College Berlin, Matthias Greiff, Technical University of Clausthal, and Susanna Grundmann, University of Cologne). *Data collection completed.*

Corrupt reciprocity and whistleblowing around the globe (with Johann Graf Lambsdorff and Kevin Grubiak, University of Passau). *Data collection completed.*

Political versus Pro-Poor Motives in Redistribution Across Regime Types: Experimental Evidence (with Marina Dodlova, University of Passau). *Data collection ongoing.*

Cognitive Architectures for the Design of Realistic Agents (with Benno Torgler, Stephen Whyte, Ho Fai Chan, Queensland University of Technology; Ahmed Skali, University of Groningen; Daniel Conroy-Beam, University of California, Santa Barbara; Dan Nicolau, Kings College London). *Grant proposal under review at the Australian Research Council (ARC).*

Do markets impair social responsibility? An experimental study on the role of feedback, technology, externalities and voluntariness (with Johann Graf Lambsdorff, University of Passau). *Grant proposal close to submission to the German Research Foundation (DFG).*

## **TEACHING EXPERIENCE**

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### Undergraduate Level

2012, 2013, 2014/15, 2015/16, 2016/17, 2017/18, 2018/19	Institutional Economics
2009/10	Economic Policy
2010, 2011	European Economic Integration

### Graduate Level

2012, 2019/20, 2020/21	Behavioral Game Theory
2014, 2015, 2016, 2017	Experimental Economics
2012/13, 2013/14	Anti-Corruption and the Design of Institutions
2012, 2013, 2014, 2016, 2018, 2019, 2021, 2022, 2023	Economics of Corruption
2018, 2019, 2020, 2022, 2023	Lab & Field Experiments: Corruption, Conflict & Cooperation

## **ACQUISITION OF FUNDS**

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2020	German Research Foundation (DFG): Grant for project “Between reciprocity and responsibility - contributions of experimental corruption research”; co-applicant (main applicant: Johann Graf Lambsdorff), € 350,000.
2017	Fritz Thyssen Stiftung: grant for project „Behavioral Economic Approaches to Peacebuilding and Conflict Prevention in Indonesia”, € 21,552. Add-on Fellowship, Joachim Herz Foundation, € 12,500.
2013	German Foundation for Peace Research: grant for project “Group identity and discrimination – an experimental analysis on peace reconciliation”, € 19,000.
2012-2022	Successfully supported the application for grants of a total of 9 master students for their master theses (€ 1,000-1,500€ per student, total amount 12,500€).

## **AWARDS AND SCHOLARSHIPS**

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2023	Teaching Excellence Award by the University of Passau
2016-2018	Postdoctoral Scholarship granted by the State of Bavaria
2018	Selected Young Talent at UNLEASH - A Global Innovation Lab for the UN Sustainable Development Goals, Singapore; 2 <sup>nd</sup> prize in SDG 12
2017	Selected participant Lindau Nobel Laureate Meeting
2016	Dissertation Award "Helmut-Schmalen-Preis"
2010-2011	German Academic Exchange Service (DAAD): scholarship for MBA studies
2009-2011	Schmalenbach-Gesellschaft für Betriebswirtschaft e.V.: scholarship.

## **CONFERENCE PRESENTATIONS AND INVITED TALKS**

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- 2023 WHU – Otto Beisheim School of Management, Invited Talk. Annual Meeting of the German Society for Experimental Economics GfeW, Erfurt; ESA World Meeting Lyon; SABE-IAREP, Nice; Pontificia Universidad Javeriana, Bogotá, Invited Talk; Universidad del Rosario, Bogotá, Invited Talk; Universitas Gadjah Mada, Yogyakarta, Invited Talk;
- 2022 19th International Conference on Social Dilemmas, Copenhagen; Annual Meeting of the German Society for Experimental Economics GfeW, Salzburg; Symposium on Economic Experiments in Developing Countries, Universidad del Rosario, Bogotá.
- 2021 Annual Meeting of the German Society for Experimental Economics GfeW, Magdeburg; 11th International Conference of the French Association of Experimental Economics, Burgundy School of Business, Dijon; Discrimination and Diversity Workshop, University of East Anglia (online).
- 2020 Lindau Laureate Meeting, Scientific Matinée, Invited Talk.
- 2019 ZEW Mannheim, Invited Talk; Annual Meeting of the German Society for Experimental Economics GfeW, Düsseldorf; Workshop Behavioral Insights in Development and Peacebuilding, University of Göttingen, Göttingen; Bay Area Behavioral and Experimental Economics Workshop, San Francisco.
- 2018 Universitas Kristen Satya Wacana Salatiga, Invited Talk; "Building Sustainable Peace" International Research and Policy Workshop on Post-Conflict Processes, German Development Institute, Bonn, Annual Meeting of the German Society for Experimental Economics GfeW, Paderborn; ESA World Meeting, Berlin; 18<sup>th</sup> Jan Tinbergen European Peace Science Conference, Verona.
- 2017 "Indonesia Workshop on Experimental and Development Economics", RMIT University, Melbourne; Monash University Melbourne, Invited Talk; RMIT University, Invited Talk; U4 conference "On the Move - Exploring Contemporary Dynamics of Migration", Uppsala University; 6th International ACCER Workshop on "Cross-Cultural Experiments in the Social Sciences, Economics and Management", University of Duisburg, Invited discussant.
- 2016 Annual Meeting of the German Society for Experimental Economics GfeW, Gießen, Symposium on Economic Experiments in Developing Countries, Busara Center for Behavioral Economics, Nairobi; ESA World Meeting, Jerusalem; Young Economists' Meeting, Brno; International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Libera Università Internazionale degli Studi Sociali Guido Carli Rome; Development Network Berlin Workshop, Berlin.
- 2015 London Experimental Week, Workshop: Better Policies – Better Lives, Middlesex University London; Symposium for Development Economics, University of Passau; Annual Meeting of the German Society for Experimental Economics GfeW, Hamburg; The Social and Biological Roots of Cooperation and Risk, Institut für Weltwirtschaft, Kiel; Behavioural Science & Policy, University of Nottingham.
- 2014 Symposium on Economic Experiments in Developing Countries (SEEDEC), Norwegian School of Economics, Bergen; International Workshop "Exploring Culture and Behaviour by Economic and Psychological Experiments", Duisburg; Annual Meeting of the German Society for Experimental Economics GfeW, Passau; 4th ACCER Workshop on Cross-Cultural Experimental Economics Research, Duisburg.

## **REFEREEING ACTIVITY**

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Journal of Economic Behavior and Organization, Journal of Conflict Resolution, Journal of Economic Psychology, Journal of Institutional Economics, Frontiers in Psychology, Swiss National Science Foundation, German Foundation for Peace Research.

## **SERVICES FOR THE PROFESSION**

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Since 07/2023	Member of the standing committee for the investigation of allegations of academic misconduct, University of Passau.
Since 10/2021	Senator, Senate, University of Passau. Elected Representative for all Scientific Staff (Assistant Professors, Research Assistants, Lecturers and Ph.D. Candidates).
Since 10/2018	PhD committee of the Faculty of Business Administration and Economics, University of Passau.
10/2016-10/2021	Women's representative for the Faculty of Business Administration and Economics, University of Passau. Member of faculty board. Hiring committees: Management Science; International Management; Accounting (Tenure Track); Business Informatics; Accounting and Auditing.

## **ORGANIZED WORKSHOPS AND CONFERENCES**

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11/2017	BBL "Indonesia Workshop on Experimental and Development Economics", RMIT University Melbourne (Main Organizer)
2012-2016, 2018, 2019, 2021-2023	The Economics of Corruption Workshop, University of Passau (Co-Organizer)
09/2014	Annual Meeting of the German Society for Experimental Economics (GfeW) in Passau (Co-Organizer).

## **LANGUAGE SKILLS**

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• German	Native speaker
• English	Excellent command of both written and spoken English
• Indonesian	Excellent command of both written and spoken Indonesian
• French	Fluent
• Spanish	Intermediate
• Persian	Beginner

## **SOFTWARE SKILLS**

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STATA (advanced level)  
R (intermediate level)  
Python (basic level)  
Z-Tree (advanced level)  
classEx (advanced level)  
oTree (basic level)  
ORSEE (advanced level)

## **AFFILIATIONS AND MEMBERSHIPS**

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ROYAL MELBOURNE INSTITUTE OF TECHNOLOGY: Research Affiliate, Behavioural Business Lab

BEHAVIA Behavioral Public Policy and Economics Consulting, Senior Affiliate

COLLECTIVE DECISION-MAKING AND CULTURE LAB: Founding Member

Economic Science Association, Gesellschaft für experimentelle Wirtschaftsforschung, Verein für Socialpolitik, Network of European Peace Scientists, Households in Conflict Network, JustPeace.