

Davide Sala, Ph.D
Curriculum Vitae
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Contact Details:

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EMPLOYMENT

Accademic Positions

Assistant Professor	University of Passau, Chair of International Economics. August 2014–onwards.
Acting Professor	University of Passau, Chair of International Economics. April 2020–September 2020.
Acting Professor	University of Passau, Chair of International Economics. March 2016–July 2016.
Assistant Professor	University of Southern Denmark, Department of Business and Economics. February 2011–October 2015.
Acting J. Professor	University of Mainz, Department of Economics. August 2012–January 2013.
Post-Doctoral Researcher	Aarhus School of Business – University of Aarhus, Department of Economics. March 2008–January 2011.
Post-Doctoral Researcher	Chair of International Economics – Eberhard Karls University Tübingen. October 2006–February 2008.

Others

CES Visitor	CES Visiting Program, May 2018
Visiting Research Fellow	WTO-Research Division. June–July 2010.
Internship	Permanent Mission of Italy at the OECD, Paris, 1999.

EDUCATION

Ph.D. Economics	European University Institute – June 2007. First supervisor: Prof. Omar Licandro. Second supervisor: Prof. Morten Ravn. Thesis title: Three Essays on International Trade.
Visiting Scholar	University of Wisconsin-Madison – 2005.
M.Res in Economics	European University Institute – 2003.
M.sc in Economics	Universitat Pompeu Fabra – 2002.
B.A. Economics	Laurea <i>cum laude</i> in Economic and Social Sciences, Bocconi University – 2000.

RESEARCH INTERESTS

International Trade and Trade Policy, Labour Mobility and Migration, Foreign Direct Investment and Multinational Firms, Economics of Innovation, Regional Integration.

RESEARCH

Refereed Publications:

- ▷ Managers as Knowledge Carriers - Explaining Firms' Internationalization Success with Manager Mobility (with Meinen, P., Parrotta, P., and Yalcin, E.), *Journal of International Economics* 138 September 2022, article 103633.
- ▷ Born Globals: Is There Fire Behind the Smoke? (with Choquette E., Rask M., and Schröder P.), *International Business Review* 26 (3), 2017, p. 448-460.
- ▷ Ethnic Diversity and Firms' Export Behavior (with Parrotta, P., and Pozzoli, D.), *European Economic Review* 89, 2016, p. 248-263.
- ▷ Additionality or crowding-out for public R&D subsidy (with Marino M., Lhuillery S., and Parrotta P.) *Research Policy* 45 (9), 2016, p. 1715-1730.
- ▷ Innovation and Trade Policy Coordination: The Role of Firm Heterogeneity (with Navas, A.), *World Economy* 38 (8), 2015, p. 1205–1224.
- ▷ Export Experience of Managers and the Internationalisation of Firms (with Yalcin, E.), *World Economy* 38 (7), 2015, p. 1064–1089.
- ▷ Uncertain Productivity Growth and the Choice between FDI and Export (with Yalcin, E.), *Review of International Economics* 22 (1), 2014, p. 189–208.
- ▷ Managerial Characteristics and the Export Decision of Firms (with Yalcin, E.), In Beugelsdijk, S., Brakman, S., Van Ees, H., Garretsen, H. (eds), “Firms in the international economy; Firm Heterogeneity Meets International Business”, CESifo Seminar Series, MIT Press, 2013.
- ▷ Market Access through Bound Tariffs (with Schröder, P., and Yalcin, E.), *Scottish Journal of Political Economy* 57 (3), 2010, p. 272–289.
- ▷ Does Immigration Boost Per Capita Income? (with Felbermayr, G., and Hiller, S.), *Economics Letters* 107 (2), 2010, p. 177–179.

Working Papers:

- ▷ Local government and innovation: The case of Italian provinces (with , Fortuna, C., Marino, M., and Parrotta P.), *GSSI Discussion Paper Series in Regional Science & Economic Geography*, Discussion Paper No. 2021-06 (2021).
- ▷ On the Equivalence of Tariffs and Quotas for Customs Unions (with Hansen, J.D.), *IVØ Discussion Paper* No. 11/2013 (2013), University of Southern Denmark.

Work in Progress:

- ▷ “Innovation on the ‘North-Passage’ ...” (with , Fortuna, C., Marino, M., and Parrotta P.).
- ▷ “The first order effect of Vw’s Dieselgate” (with Marino, M., Parrotta P., and Valletta, G.).
- ▷ “Exporting: firm’s productivity or market demand? Most likely both ...” (with Meinen, P.).
- ▷ “Evidence of ‘Localized Knowledge’ using valued added trade statistics”.

TEACHING

- ▷ Master Seminar “Recent Topics of International Trade”, University of Passau, 2015, 2017, 2020, 2021.
- ▷ The Empirics of International Trade (Msc), University of Passau, 2015-2018, 2020-2023.
- ▷ Guest Lecture: Trade in Value Added and FDI (Msc), University of Verona (2020, 2021).
- ▷ Fundamentals of International Trade (Msc) – Tutorials, University of Passau, 2016, 2020.
- ▷ International Economics – Trade (BA), University of Passau, 2016, 2017, 2020-2023.
- ▷ International Economics – Tutorials (BA), University of Passau, 2022-2023.
- ▷ Open Macroeconomics Tutorials (BA), University of Passau, 2014-2015, (in German 2017-2020).
- ▷ International Trade Theory and Policy (Msc) University of Southern Denmark, 2011-2014.
- ▷ Topics in International Trade (Msc) University of Southern Denmark, 2011-2014.
- ▷ International Trade Theory and Policy (BA), University of Southern Denmark, 2013.
- ▷ International Trade Theory and Policy (BA), University of Mainz, 2012.
- ▷ EU Economic Policies and Competitiveness (Msc), Aarhus School of Business, 2010.
- ▷ Microeconomics (BA), Aarhus School of Business, 2008-2010.
- ▷ Mathematical Brush-Up for Globalization I and II (Msc), Tübingen University, 2007.

SUPERVISION

- ▷ Bachelor and Master Thesis Supervision, University of Passau, 2014 onward.
- ▷ Master Thesis Supervision, University of Southern Denmark, 2011-2015.
- ▷ Bachelor Thesis Supervision, Aarhus School of Business, 2008-2011.

RESEARCH NETWORK AFFILIATIONS

- CESifo Research Network, Munich, Fellow, 2018.
- The Tuborg Research Centre for Globalisation and Firms, Aarhus School of Business, 2011–2019.

GRANTS, HONORS AND AWARDS

- Project Grant no. Az: 50.10.0.017, *The Thyssen Foundation*, 2010.
- Doctoral Fellowship, European University Institute, 2005-2006.
- Supporting grant for visiting University of Wisconsin-Madison, 2005.
- Doctoral Fellowship, Italian Ministry of Foreign Affairs, 2002-2005.

PROFESSIONAL ACTIVITIES

- Referee for *AStA Wirtschafts- und Sozialstatistisches Archiv*, *CESifo Economic Studies*, *Economic Inquiry*, *Economic Journal*, *European Economic Review*, *Journal of Economics & Management Strategy*, *Journal of Public Economics*, *Metroeconomica*, *Research Evaluation*, *Review of International Economics*, *Review of World Economics*.
- Organizer of the *V and VI Danish International Economics Workshop*, Aarhus University (2009, 2010)

CONFERENCE PRESENTATIONS AND DEPARTMENT SEMINARS (since 2013)

CESifo Global Economy Area Conference (2020), *University of Tübingen* (2019), *Tuborg Centre Research Seminar* (2019), *Ifo Lunch Seminar* (2018), *University of Mainz* (2018), *ETSG* (2017), *19. Goettinger Workshop "Internationale Wirtschaftsbeziehungen"* (2017), *Ifo Lunch Seminar* (2017), *BETA Seminar* (2017), *Aarhus-Kiel Workshop* (2016), *EEA* (2015), *ETSG* (2015), *Ifo Lunch Seminar* (2015), *CIE* (2014), *NOITS* (2014), *University of Passau* (2014), *EALE* (2013), *Mainz Workshop In Trade and Macroeconomics* (2013).

FOREIGN LANGUAGES

Italian (mother tongue), English (fluent), German (level C1), Spanish (good), French (good).