

Overview of English Courses in Winter and Summer Term – Master Level

As of 05/2017

Course of Study	Course Code	Course Name	Level	Credit	Term	Total Hours	Weekly Hours	Type	Chair	Lecturer	Remarks
Business Administration, International Cultural and Business Studies	33840	B2B Marketing and Sales Management	Master	5	Winter	30	2	Lecture	Business Administration with focus on Marketing and Services	Prof. Dr. Dirk Totzek	this lecture will be splitted into two different lectures; details will be published before Winter 2017
International Cultural and Business Studies; Geography; Business Administration	34300	Corporate Sustainability and CSR	Master	5	Summer	50		Lecture	Business Administration with focus on International Management	Dr. Agnes Zsoka	please note: this lecture is not being held in Summer 2017; application needed
Business Administration; Business Computing; International Cultural and Business Studies		Seminar at the Chair of Marketing and Innovation	Master	7	Winter/Summer	30	2	Seminar	Business Administration with focus on Marketing and Innovation	Prof. Dr. Jan H. Schumann	language might be German or English, please read the course description for details; application needed
Business Administration; Business Computing; European Studies	34530	Service Management	Master	5	Winter	30	2	Lecture	Business Administration with focus on Marketing and Innovation	Prof. Dr. Jan H. Schumann	every second Winter term
Business Administration; Business Computing; European Studies; Development Studies; North and Latin American Studies; Geography	32800	Designing and Leading the Entrepreneurial Organization	Master	5	Summer	30	2	Lecture	Business Administration with focus on Organisation, Technology Management and Entrepreneurship	Prof. Dr. Carolin Häussler	
Business Administration; International Economics and Business; North and Latin American Studies; Development Studies	32820	Organizational and Competitive Strategy	Master	5	Winter	60	4	Lecture + Exercise	Business Administration with focus on Organisation, Technology Management and Entrepreneurship	Prof. Dr. Carolin Häussler	
Business Administration		Seminar at the Chair of Organisation, Technology Management and Entrepreneurship	Master	7	Winter/Summer	30	2	Seminar	Business Administration with focus on Organisation, Technology Management and Entrepreneurship	Prof. Dr. Carolin Häussler	application needed
Business Computing; Business Administration	35130	Systems Thinking and Applications	Master	5	Summer	90		Lecture	Business Administration with focus on Production and Logistics	Prof. Dr. L. S. Ganesh	guest lecture (planned to be held regularly); block course; application needed
Business Computing; Business Administration	35195	Leadership Development	Master	5	Summer	54		Lecture	Business Administration with focus on Production and Logistics	Prof. Dr. Lata Dyaram	guest lecture (planned to be held regularly); block course; application needed
Business Administration	35280	Optimization Techniques and Meta-Heuristics for Decision Making	Master	5	Winter			Lecture	Business Administration with focus on Production und Logistics	Prof. Dr. Hans Ziegler	course name and lecturer might change in Winter 2017; block course; application needed
Business Administration; Business Computing	35290	Simulation Modelling Using Arena	Master	5	Summer			Lecture	Business Administration with focus on Production und Logistics	Prof. Dr. Hans Ziegler, Prof. Dr. Shahabudeen	block course; application needed
Business Administration, International Economics and Business, Business Computing	38555	Executive and Entrepreneurial Thinking and Communication (Seminar)	Master	7	Winter	45	3	Seminar	Business Administration with focus on Strategic Management, Innovation and Entrepreneurship	Prof. Dr. Andreas König	application needed
Business Administration; International Cultural and Business Studies	38561	Managing and Leading Strategic Innovation and Change	Master	5	Summer	30	2	Lecture	Business Administration with focus on Strategic Management, Innovation and Entrepreneurship	Prof. Dr. Andreas König	
Business Administration; International Cultural and Business Studies	38564	Management in the Movies (Seminar)	Master	7	Summer	30	2	Seminar	Business Administration with focus on Strategic Management, Innovation and Entrepreneurship	Prof. Dr. Andreas König	please note: this course is exceptionally not being held in Summer 2017!
Business Administration	38567	Corporate Strategy and Innovation	Master	5	Winter	30	2	Lecture	Business Administration with focus on Strategic Management, Innovation and Entrepreneurship	Dr. Lorenz Graf-Vlachy	

Business Administration; International Cultural and Business Studies; Development Studies	38568	Strategy and Innovation Consulting (Seminar)	Master	7	Summer	30	2	Seminar	Business Administration with focus on Strategic Management, Innovation and Entrepreneurship	Dr. Lorenz Graf-Vlachy	application needed
Business Administration	38571	Theory and Methods in Strategy, Leadership and Innovation Research (Seminar)	Master	7	Winter/ Summer	60	4	Seminar	Business Administration with focus on Strategic Management, Innovation and Entrepreneurship	Prof. Dr. Andreas König	application needed
Business Administration; International Economics and Business; Business Computing; International Cultural and Business Studies; Governance and Public Policy	32250	Health, Development and Public Policy	Master	5	Summer	60	4	Lecture + Exercise	Development Economics	Prof. Dr. Michael Grimm	
Business Administration; International Economics and Business; International Cultural and Business Studies	32400	Micro Development Economics	Master	5	Winter	60	4	Lecture + Exercise	Development Economics	Prof. Dr. Michael Grimm	
Business Administration; International Economics and Business; Governance and Public Policy; International Cultural and Business Studies	32410	Growth, Inequality and Poverty	Master	5	Winter	60	4	Lecture + Exercise	Development Economics	Prof. Dr. Michael Grimm	
Business Administration; International Economics and Business; Business Computing; International Cultural and Business Studies; Development Studies; Geography; Governance and Public Policy; North and Latin American Studies	32430	Evaluation of Development Policies	Master	5	Summer	60	4	Lecture + Exercise	Development Economics	Prof. Dr. Michael Grimm	
Business Administration; International Economics and Business; Development Studies; International Cultural and Business Studies	32500	Seminar at the Chair of Development Economics	Master	7	Winter	30	2	Seminar	Development Economics	Prof. Dr. Michael Grimm	application needed
Business Administration; International Economics and Business	36307	Anticorruption and Design of Institutions	Master	5	Winter/ Summer	30	2	Lecture	Economics with focus on Economic Theory	Prof. Dr. Johann Graf Lambsdorff	every two or four terms
Business Administration; International Economics and Business; International Cultural and Business Studies	36309	The Economics of Corruption	Master	5	Winter	45	3	Lecture + Exercise	Economics with focus on Economic Theory	Prof. Dr. Johann Graf Lambsdorff	block course
Business Administration; International Economics and Business	36317	Game Theory	Master	5	Summer	30	2	Lecture	Economics with focus on Economic Theory	Prof. Dr. Johann Graf Lambsdorff	held by guest lecturer; block course
Business Administration; International Economics and Business	36319	Experimental Ethics	Master	5	Winter	30	2	Lecture	Economics with focus on Economic Theory	Prof. Dr. Johann Graf Lambsdorff	
Business Computing, Business Administration; International Economics and Business	39602	Electronic Markets	Master	5	Winter	60	4	Lecture + Exercise	Informations Systems with focus on Internet and Telecommunications Business	Prof. Dr. Jan Krämer	course held in English if desired; documents in English
Business Administration; Business Computing;	37680	Data Warehousing and Data Mining	Master	5	Summer			Lecture	Informations Systems with focus on IT and Service Management	Prof. Dr. Franz Lehner, Saji K. Mathew	guest lecture (planned to be held regularly); block course; pre-registration needed
Business Administration; International Economics and Business; Development Studies	37010	Fundamentals of International Trade	Master	5	Winter	60	4	Lecture + Exercise	International Economics	Prof. Dr. Sebastian Krautheim	
Business Administration; International Economics and Business	37030	Advanced International Economics	Master	5	Winter	60	4	Lecture	International Economics	Prof. Dr. Sebastian Krautheim	held in unregular intervals
Business Administration; International Economics and Business	37040	The Empirics of International Trade	Master	5	Summer	60	4	Lecture + Exercise	International Economics	Dr. Davide Sala	
International Economics and Business; Business Administration; International Cultural and Business Studies		Seminar at the Chair of International Economics	Master	7	Summer			Seminar	International Economics	Dr. Davide Sala	application needed
International Economics and Business; Business Computing; Business Administration; International Cultural and Business Studies; Geography	39600	Telecommunications Management	Master	5	Summer	60	4	Lecture + Exercise	Intern and Telecommunications Business	Dr. Daniel Schnurr	course held in English if desired; documents in English

Business Administration; International Economics and Business; Governance and Public Policy; International Cultural and Business Studies; Development Studies	35850	Behavioral Public Economics	Master	5	Winter	60	4	Lecture + Exercise	Public Economics	Prof. Dr. Stefan Bauernschuster	
Business Administration; International Economics and Business; Governance and Public Policy; International Cultural and Business Studies; Governance and Public Policy	35854	Quasi-Experiments and Field Experiments in Economics	Master	5	Winter	60	4	Lecture + Exercise	Public Economics	Prof. Dr. Stefan Bauernschuster	
Business Administration; International Economics and Business; International Cultural and Business Studies; Governance and Public Policy	35862	Population Economics	Master	5	Summer	60	4	Lecture + Exercise	Public Economics	Prof. Dr. Stefan Bauernschuster	students of Governance and Public Policy can gain 10 instead of 5 ECTS
Business Administration; International Economics and Business; Development Studies, International Cultural and Business Studies; Governance and Public Policy	35864	Economics of Education	Master	5	Summer	60	4	Lecture + Exercise	Public Economics	Prof. Dr. Stefan Bauernschuster	students of Governance and Public Policy can gain 10 instead of 5 ECTS
Business Computing	5812	Stochastic Simulation	Master	7	Summer	60	4	Lecture + Exercise	Stochastics and its Applications	Prof. Dr. Thomas Müller-Gronbach	
Business Administration; International Economics and Business; Geography; Information Systems		Computational Statistics - Regression in R	Master		Winter				Statistics	Prof. Dr. Harry Haupt; Dr. Joachim Schnurbus	starting in Winter 2017
Business Administration; International Economics and Business; Geography; Information Systems		Computational Statistics - Statistical Learning in R	Master		Winter				Statistics	Prof. Dr. Harry Haupt; Dr. Joachim Schnurbus	starting in Winter 2017
Business Administration; International Economics and Business; Information Systems		Applied Statistics	Master		Winter			Seminar	Statistics	Prof. Dr. Harry Haupt; Dr. Joachim Schnurbus	starting in Winter 2017
Business Administration; International Economics and Business; Information Systems; Computer Science		Topics in Applied Econometrics	Master		Winter			Seminar	Statistics	Prof. Dr. Harry Haupt; Dr. Joachim Schnurbus	starting in Winter 2017

Please check if the course of study you are enrolled in, is eligible for course registration.