



Associate Account Strategist (German), Google Marketing Solutions Sales

Google
Sales & Account Management
Dublin, Ireland

Consulting with a wide variety of existing advertising companies of all sizes, you are committed to finding the optimal advertising solution for each client. Your interest in sales and the digital economy and your entrepreneurial drive enables brands to expand their businesses with Google's latest advertising products and solutions

In this position, you will proactively reach out and position advertising solutions spanning all Google offerings including, but not limited to, Mobile, YouTube, Google Display Network. As a member of a highly engaged team you will bring creativity to grow and transform the business. Working to provide real value for our customers, you will put their success front and center in everything you do.

Responsibilities

Implement creative ways to improve our customer relationships, tailor and share online marketing strategy suggestions, and promote other Google products. Communicate with customers proactively, via phone and email.

Provide strategic advice and help our advertisers get the best experience from their advertising investment by working in a consultative role with customers.

Share and collaborate with Specialists, Engineers, and Product team members on new feature development, through your direct relationship with advertisers.

Qualifications

Minimum qualifications:

BA/BS degree or equivalent practical experience.

Ability to speak and write in English and **German** fluently and idiomatically.

Preferred qualifications:

Demonstrated experience in managing and customizing experience to a customer base.

Experience or interest in sales, customer support, account management, marketing or consulting.

Proven ability to multi-task and manage multiple projects at a time while paying attention to detail.



reach out to LuisaMS@google.com

